

STANDARD CONDITIONS OF SALE – SPECIFIC ANNEX

APPLYING TO SOFTWARE AS A SERVICE (SaaS)

H1 - GENERAL AND DEFINITIONS

This Specific Annex is applicable to the sale of SaaS such as Fleet Keeper® performed by the Seller to any Customer, in order to maintain and/or operate Helicopters and, when applicable any helicopter whatever the manufacturer.

The Customer hereby acknowledges and agrees that the Customer and the Users shall abide by the relevant General Conditions of Use (GCU). The Customer shall also ensure that all Users comply with the GCU.

- o **Account** means an account enabling a person to access and use the SaaS, including both Administrator Accounts and User Accounts.
- o **Administrator** means the person appointed by the Customer who is in charge of the Administrator Account. It will be the single point of contact for the Seller.
- o **Administrator Account** means an account enabling a person to create as many User accounts as needed and to manage notably these User accounts, SaaS configuration, and helicopters settings with the Customer Account.
- o **Class** means
 - light single: single engine helicopters,
 - light twin: twin engine helicopters with MTOW <= 3700 kg, and
 - medium-heavy: twin engine helicopters with MTOW > 3700 kg
- o **Customer's Data** means all data loaded to, transmitted by and/or stored by the Customer and/or the User as well as data generated by the SaaS as a result of the use of the SaaS by the Customer and/or the User.
- o **GCU** means the General Conditions of Use of the concerned SaaS between the Seller and the Customer/User.
- o **User** means the Administrator and any person for which the Administrator has granted the access to the SaaS. A User is a person using the SaaS through the Internet Website and/or having downloaded the SaaS on its mobile device thanks to its Administrator.

H2 - ORDER'S SPECIFICITIES

The Customer shall issue an order sent to the Seller with the following information, when relevant:

- o Order number / reference of Seller's Quotation
- o Type, version and serial number of the helicopter
- o Reference of the SaaS
- o Price
- o Administrator name and e-mail
- o Invoice address

The SaaS is subject to a one (1) year licence's subscription. If the licence is granted on a "per helicopter" basis, the Customer shall buy a licence for each helicopter of its fleet monitored through the SaaS. When the price of a SaaS subscription is linked to the Class of helicopters, the Customer is not authorized to attribute the subscription to a helicopter belonging to another Class.

The subscription shall be automatically renewed for subsequent periods of one (1) year at the respective rates annually published by the Seller except if one of the Parties terminates the subscription no later than sixty (60) days prior to the end of the current annual period by registered letter.

H3 - PAYMENT TERMS

The subscription of SaaS is payable at the beginning of each annual period. Payment terms are net thirty (30) days from the date of the invoice.

H4 - LANGUAGE

The SaaS will be provided in English.

H5 - DATA

H5-1 General

The list of Data to be exchanged as per article 16 of SCS shall be understood as the Customer's Data.

The Seller shall use and shall ensure that the SaaS use at least standard security technologies (such as password protection and firewall protection, data integrity, data backup). The Seller or its appointed providers shall implement commercially reasonable and appropriate security measures (both technical and organizational) to prevent accidental or unlawful loss, corruption, access to or disclosure of Customer's Data.

The Customer remains solely and exclusively responsible of the Customer's Data exchanged. The Customer shall take any appropriate action in order to:

- o comply with the applicable laws and regulations;
- o ensure that none of the Customer's Data exchanged contravene public policy;
- o Customer's Data are free from any virus, Trojan or the like

The Customer shall hold the Seller harmless from and against any consequences of any third party claim of any nature based on a breach of the above mentioned warranties or resulting from any other breach of this Contract by the Customer which may cause damages to the Seller and/or any third party.

H5-2 Data hosting

The Customer's data loaded via the SaaS are hosted on a cloud. The conditions of the Data access and protection are described in the GCU of the SaaS. Customer's Data integrity is warranted as defined in the applicable conditions of the Seller's cloud service provider(s) available on the Seller's website when acceding to the SaaS. The Customer undertakes to comply with the terms and conditions of the services provided by the Seller through its cloud provider(s).

The Seller will choose the cloud provider(s) at its sole option and may change from time to time.

H6 - LICENCE

The licence right to use the SaaS is granted for the internal business purposes of the Customer and for the duration of the subscription and subject to the full payment of the subscription.

The Seller does not grant any other right than those mentioned above and/or in the GCU.

The Customer/User shall not use SaaS in any way that causes, or may cause, damage to SaaS or impairment of the availability or accessibility of the same.

Should the Customer or any of the Users not comply with any provision of the Contract including the GCU, the Seller shall be entitled to terminate the licence without any right for the Customer to claim to the Seller the reimbursement of a part of the licence.

The Customer must not permit any unauthorized person to access or use the SaaS. The Customer shall put in place reasonable security measures notably relating to Administrator Account access details, to prevent any unauthorized person to gain access to the SaaS using an Administrator Account.

Should the Customer need to delegate to a third party the access to the SaaS, the Customer shall ask in writing an authorization that the Seller may accept or refuse at its sole discretion.

H7 - RELEASES AND EVOLUTIONS

The Seller is entitled to, but is not obliged to, modify the SaaS at its sole discretion without prior information of the Customer and in particular to upgrade the SaaS through version update(s) and to develop new version(s).

In such cases, the Customer will automatically have access to these version updates or new versions without price changes until the end of the ongoing subscription.

H8 - CONNECTIVITY AND TELECOMMUNICATION SERVICES

Appropriate equipment, connectivity and telecommunication services are required to allow the Customer to use the SaaS. The choice of the Customer's equipment, connectivity and telecommunications service providers remains the sole responsibility of the Customer. The costs of these connectivity and telecommunication services shall be borne exclusively by the Customer. The Seller shall in no event be responsible for a degraded performance due to an inappropriate Customer's choice.

The Customer recognizes that the good performance of the SaaS depends on the bandwidth. The Seller shall not be liable of any defective bandwidth.

H9 - WARRANTIES

The SaaS is designed to perform the services as described in the service specification. In case of error or defect, the Customer shall provide all necessary information and documentation in its possession under the form of a written notification to the Seller, to enable this latter to investigate such error or defect. The Seller will, at its sole discretion, remedy such SaaS errors or defects by providing a correction release or by finding a reasonable workaround solution.

H10 - TRANSFER OF THE CONTRACT

Notwithstanding any provision to the contrary, the Customer may not without the prior written consent of the Seller assign, transfer, charge, licence or otherwise deal in or dispose of any contractual rights or obligations under this Contract.

If and when the transfer of the Contract is accepted by the Seller, it will be of the Customer's sole responsibility to determine which of the Customer's Data will be transferred. The Customer shall then inform the Seller of those of the Customer's Data that are transferred.

H11 - LIMITATION OF LIABILITY

Under no circumstances may the Seller be held liable in the following situations:

- o use of the SaaS even though the Seller has recommended suspending use as a result of a difficulty or for any other reason whatsoever;
- o use of the SaaS in an environment or configuration not recommended by the Seller or associated with third-party programs or data that the Seller has not expressly approved;
- o any damage resulting from fault or negligence by the Customer, or if any such damage could have been avoided or mitigated if the Customer had asked the Seller for advice;
- o the use, in relation with the SaaS, of programs and data not approved by the Seller that are likely to damage the SaaS and the Customer's data;
- o the bad performance of the SaaS resulting from a defective or insufficient bandwidth or inadequate equipment.