



# Optional Equipment Catalogue

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Airbus Helicopters Canada (AHCA) is a Transport Canada Design Approval Organization and Airbus Helicopters Authorized Design Organization.

As a centre of excellence for the Airbus Helicopters Group for light single and light twin helicopters modifications, our engineering experts are available to design customized optional equipment installations and modifications.

For more information please contact: [options@eurocopter.ca](mailto:options@eurocopter.ca)

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## NOTES

### ABBREVIATIONS

- TCCA: Transport Canada Civil Aviation
- FAA: Federal Aviation Administration
- EASA: European Aviation Safety Agency
- STC: Supplement Type Certificate

### TECHNICAL QUESTIONS

Technical questions can be emailed to [techsupport@eurocopter.ca](mailto:techsupport@eurocopter.ca). For phone support, please call +1 (905) 871-7772 and ask to speak with a Technical Support Representative.

### TO ORDER

Orders can be placed by email at [options@eurocopter.ca](mailto:options@eurocopter.ca) or by phone or fax at:

- Phone: +1 (905) 871-7772
- Fax: +1 (905) 871-3599

### ADDITIONAL INFORMATION

Additional information and/or updates can be found on Airbus Helicopters Canada website at: [www.airbushelicopters.ca](http://www.airbushelicopters.ca)

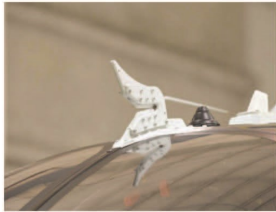
# EC120



# EC120



EC120 SETTILING PROTECTORS KIT



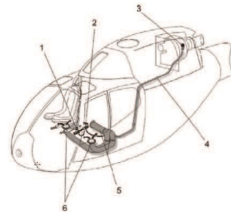
EC120 WIRE STRIKE PROTECTION



EC120 DOOR HANDLE



EC120 FLIR 8000



EC120 IMPROVED HEATING SYSTEM



EC120 SX16 SEARCHLIGHT INSTALLATION

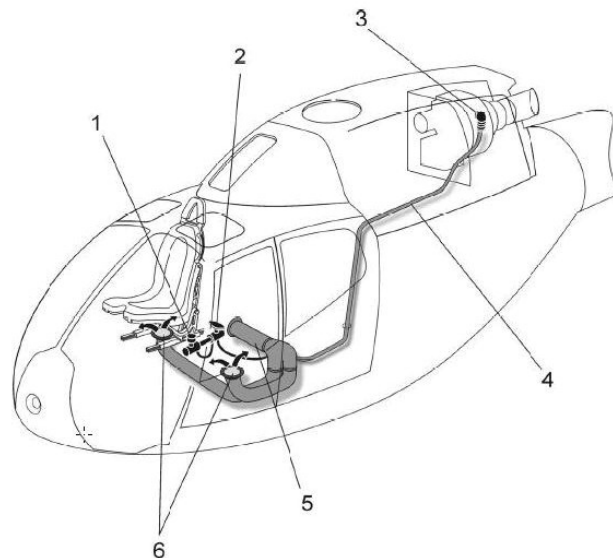


## Product Description

The Improved Heating System provides additional hot air from under the cabin floor for additional heating capability. Heat ducts direct warm air to two outlets in the cabin floor under the pilot and co-pilot seats. Heating is either open or closed via air flow command located between the forward seats. Cabin temperature is regulated by adjusting the standard heating system.

This installation consists of:

- Additional P2 lines (engine compressor supply line)
- Airflow control valve
- Diffuser and under-floor heating duct
- Two cabin outlets



- 1 - Heating system opening tap
- 2 - Lever of air flow command
- 3 - P2 pick- up
- 4 - Pipe
- 5 - Induction tube
- 6 - Heating outlets under forward seats

## Benefits

- Additional heating capabilities for customers operating in extreme weather conditions
- Enhanced comfort for the pilot and passengers

## Technical Information

Mass (kg)	9.2
Moment Arm (m)	3.2
Approvals	Canada, USA
Material	Composites (various)
Part Number	I20-701014
Operational Limitations	Please refer to FMS (Flight Manual Supplement)
Retrofit Information	TCCA# SH02-39 FAA# SR01892NY  Supplied by Airbus Helicopters Canada (AHCA) Retrofit can be performed at customer's facility

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## Product Description

The optional Door Handle installation eases closing the pilot's door from the pilot and/or rear passenger seating position, allowing for an enhanced grip and arm movement.



## Benefits

- Light weight PEI door handle
- Eases closing the pilot's door

## Technical Information

Mass (kg)	0.37
Moment Arm (m)	2.97
Approvals	Canada, USA, EASA Countries
Material	High Performance Thermoplastic PEI
Part Number	120-200014
Retrofit Information	TCCA# SH12-9 FAA# SR03243NY EASA# 10043307  Supplied by Airbus Helicopters Canada. Retrofit can be performed at customer's facility

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## Product Description

Settling Protectors help guard against sinking into snow and soft ground. The settling protectors are comprised of LH and RH pads which attach to the aft end of the landing gear skid tubes.



## Benefits

- Maintains tail rotor (Fenestron) ground clearance
- Easy installation and removal
- Lightweight
- Competitively priced

## Technical Information

Mass (kg)	4.53
Moment Arm (m)	4.70
Approvals	Canada, USA
Material	UHMW Polyethylene
Part Number	I20-500214-02
Retrofit Information	TCCA# SH00-30 FAA# SR 01245NY  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

## Order Information

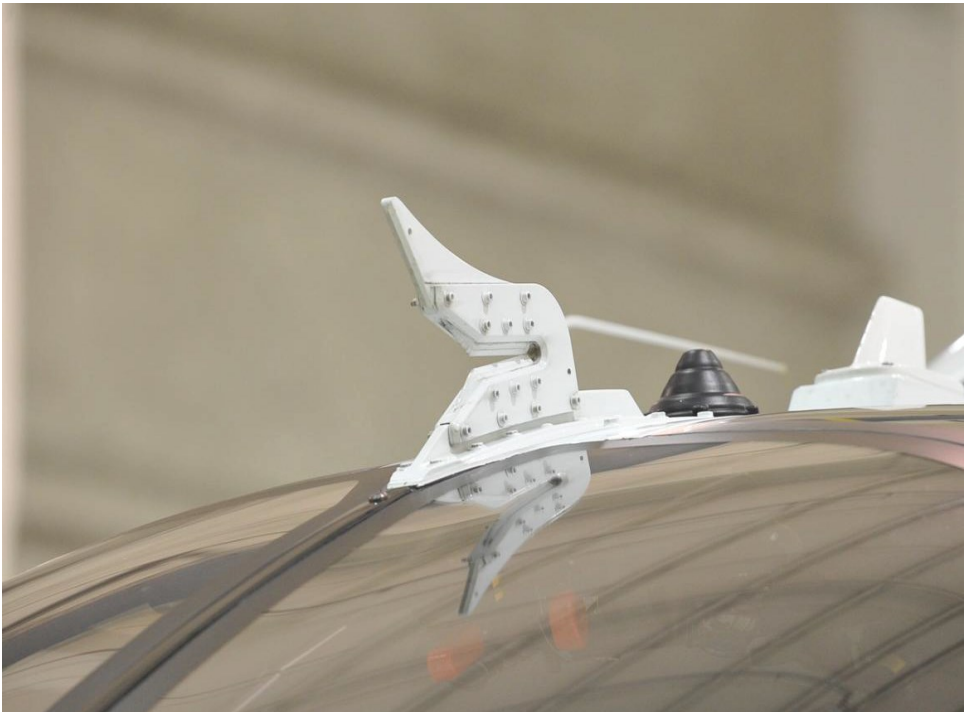
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## Product Description

The Wire Strike Protection System offers a measure of protection against impacting horizontally strung cables. The cable-cutters are installed on the lower and upper canopy. This installation is highly recommended by Airbus Helicopters for the improved safety of passengers and crew.



## Benefits

- Protection against cable strike
- Improved safety for pilot and passengers
- No additional maintenance
- Lightweight installation



## Technical Information

Mass (kg)	N/A
Moment Arm (m)	N/A
Approvals	Airbus Helicopters SB
Material	Steel Blades, Aluminum Structure
Part Number	SB25-013
Retrofit Information	Please contact Airbus Helicopters Canada.

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## Product Description

The FLIR 8000 Series infrared camera meets the multi-role mission requirements of today's busy law enforcement, border control, as well as search and rescue organizations. The lightweight, dual-sensing gimbal is designed to enhance high-altitude, long-range search and surveillance mission capabilities.



## Benefits

- Increased surveillance mission capabilities
- Easy to install / remove
- Infra-red image
- TV camera for day and night
- Zoom in / out performance
- Easy control and display
- Compact, light and stable



## Technical Information

Mass (kg)	10.6 (Fixed equipment) 13.1 (Detachable equipment, gimbal Assy) 23.7 (Total)
Moment Arm (m)	4.08 (Fixed equipment) 1.73 (Detachable equipment, gimbal Assy) 2.78 (Total)
Approvals	Canada, USA
Part Number	120-901814
Effect on Flight Performance	Vne limited to 130 KIAS with FLIR Gimbal installed. OAT for FLIR operation -20c to 50c. Maximum altitude for camera operation 10,000 ft.
Retrofit Information	TCCA# SH05-47 FAA# SR02244NY  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer maintenance shop



### Notes:

- SLASS available as an option when installed in conjunction with the SX16 searchlight

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## Product Description

The Spectrolab SX-16 Nightsun® is a high-intensity (30-40 million candlepower) searchlight located on the LH side of the helicopter. The light and gimbal are mounted using a quick release dovetail assembly for fast, tool free installation and removal.



## Specifications

- Vertical: 0° up to 47° down
- Horizontal: 30° right to 90° left
- Beam width (focus): 4° to 20°
- Lamp power output: 1600W/30 Million Cd
- Voltage: 28 VDC

## Technical Information

Mass (kg)	14.1 (Fixed equipment) 19.2 (Detachable equipment, light) 33.3 (Total)
Moment Arm (m)	4.61 (Fixed equipment) 4.66 (Detachable equipment, light) 4.64 (Total)
Approvals	Canada, USA
Part Number	120-901234
Effect on Flight Performance	Airspeed limitation reduces Vne by 20 Kts. Speed reduction of 3kts per 1000 ft. of altitude. Reduction of 100ft per minute for climb.
Retrofit Information	TCCA# SH03-15 FAA# SR01701NY  Supplied by Airbus Helicopters Canada. Retrofit can be performed at customer maintenance shop

### Notes:

- SLASS available as an option when installed in conjunction with a FLIR of the 8000 Series.
- Requires an Exterior Mount to be installed in accordance with F.A.A. SR01701NY.
- Searchlight range of motion limited when emergency or permanent floats are installed.

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## ADDITIONAL EC120 OPTIONS AVAILABLE

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OPTION	APPROVALS	PART NUMBER
LONGLINE RELEASE/PLUG 50A	*FAA **TCCA	I20-922034-01
LONGLINE RELEASE/PLUG 50A/ CAROUSEL	*FAA **TCCA	I20-922034-02

\*Individual approval under Field Approval

\*\*Individual approval under Specified data

# AS350/355



# AS350/355



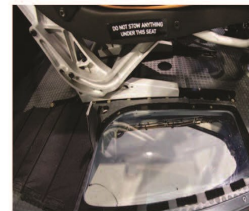
AS350/355 HIGH VISIBILITY DOORS



AS350 7 PLACE INTERIOR



AS350/355 SETTling PROTECTORS



AS350/355 ENLARGED VERTICAL REFERENCE WINDOW



AS350/355 CARGO MIRRORS



AS350/355 CABLE CUTTERS



AS350/355 CARGO PODS



AS350/355 FORWARD OPENING CARGO DOOR



AS350 LH Pilot



AS350/355 BATTERY RELOCATION

# AS350/355



AS350 BELLY-MOUNTED ANTI-COLLISION



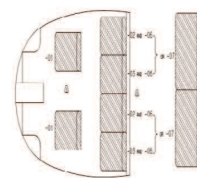
AS350 AIRFRAME FUEL FILTER (B, BA, B1, B2)



AS350 B3 AIRFRAME FUEL FILTER



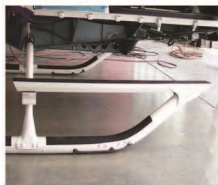
AS350 COWLING MAINTENANCE STEPS



AS350/355 UTILITY VINYL SEAT COVER



AS350/355 BLADE TIE-DOWN KIT



AS350/355 RAIL STEPS



AS350/355 REAR MAINTENANCE STEPS



AS350 /355 BACK SEAT DOCUMENT HOLDERS



AS350/355 AIRCRAFT SEAT COVER



AS350/355 AIRCRAFT FLOOR COVERS



AS350/355 LEFT HAND LITTER



## Product Description

Settling Protectors help guard against sinking into snow and soft ground. The settling protectors are comprised of LH and RH pads which attach to the aft end of the landing gear skid tubes.



## Benefits

- Maintains tail rotor ground clearance
- Easy installation and removal
- Lightweight
- Competitively priced

## Technical Information

Mass (kg)	4.08
Moment Arm (m)	4.04
Approvals	Canada, USA, Mexico
Material	UHMW Polyethylene
Part Number	I20-500214-01
Retrofit Information	TCCA# SH01-22 FAA# SR01351NY DGAC Mexico# IA-296-2015  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- Available for the complete AS350 series and AS355 E, F/F1 and F2 models (United States)
- Available for the complete AS350 series and AS355 E, F/F1/F2, N, NP models (Canada, Mexico)

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## Product Description

The AS350/355 LH Litter allows for transportation of an injured person on a portable litter. The litter is secured to the LH cabin floor, with the LH forward seat removed and the LH aft seats in the stowed position.



## Benefits

- Fixed and detachable provisions can be sold separately
- Fleet interchangeable detachable provisions
- Quick mission changes possible
- Single seats can be stored in the side baggage compartment for remote area usage
- If Airbus Helicopters' cargo pods are installed, removed single seat can be stored in one of the pods

## Technical Information

Mass (kg)	0.51 (Fixed Provisions) 12.8 (Detachable Provisions) -10.6 (Removed Items, LH Seat) 2.67 (Total)
Moment Arm (m)	0.98 (Fixed Provisions) 1.54 (Detachable Provisions) 1.61 (Removed Items, LH Seat) 1.15 (Total)
Approvals	Canada, USA, Brazil, Europe
Part Number	350-200034-01 (Fixed) 350-200034-03 (Detachable)
Retrofit Information	TCCA# SH94-29 FAA# SR00407NY, SR00406NY Brazil# 1999S08-14, 1999S08-15, 1999S08-16 EASA# 10038250  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- Also available as a RH litter (with a different P/N) for an aircraft equipped in LH pilot configuration
- AS355 information available upon request
- Check with Airbus Helicopters for compatibility with your aircraft

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## Product Description

The Cable Cutter Installation offers a measure of protection against impacting horizontally strung cables. The cable-cutters are installed on the lower and upper canopy. This installation is highly recommended by Airbus Helicopters for the improved safety of passengers and crew.



## Benefits

- Protection against cable strike
- Improved safety for pilot and passengers
- No additional maintenance
- Lightweight installation

## Technical Information

Mass (kg)	6.64
Moment Arm (m)	0.93
Approvals	Canada, USA, Brazil, Mexico
Part Number	350-252004
Retrofit Information	<p>TCCA# SH12-52  F.A.A. SR03279NY  Brazil# 2013S10-12  Mexico# 1A-267/2014</p> <p>Supplied by Airbus Helicopters Canada (AHCA).  Retrofit can be performed at customer's facility</p>

### Notes:

- Kit compatible only with airframe post factory modifications OP 1946 and OP 1947.

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## Product Description

The AS350 Cargo Mirrors positions two mirrors directly outside the Pilot's chin window for improved visibility when performing cargo hook operations. The mirrors can be installed on the left hand side, right hand side or both sides of the aircraft.



## Benefits

- Eases maneuverability
- Lightweight

## Technical Information

Mass (kg)	1.72 (per side)
Moment Arm (m)	0.28
Approvals	Canada, USA, LBA (Germany), EASA countries, Brazil, Mexico
Part Number	350-200264-03-RH 350-200254-03-LH
Retrofit Information	TCCA# SH96-61 FAA# SR00457NY LBA# RC 1019 EASA# 10042575 Brazil# 2013SI0-13 DGAC Mexico# IA-223/2013  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- The mirror is available as a replacement item P/N 350-200254.10
- Approved configurations:  
Canada: LH and/or RH  
USA: LH or RH

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## Product Description

The AS350 Cargo Pods increase the volume of both the left hand (LH) and right hand (RH) cargo compartments. They can be installed individually or in pairs.

The composite material pod has a hinged door which opens widely for easy access to the storage area and is held open by a gas strut. The door fastens securely for flight with three positive latches.

The installation also includes a door open warning annunciator. The upper portion of the cargo pod surface includes an excellent standing area for maintenance activities. The fuel filler and EPU access are unaffected.

The cargo pods are ideal for utility missions, tourism and corporate passenger transport.



## Benefits

- Increases the cargo load capacity by 70% over the standard AS350 cargo compartment
- Increases cargo volume capacity by 90% over the standard AS350 cargo compartment
- Eases access
- Platform for maintenance
- Aerodynamic design
- Dual or single installation



## Technical Information

Mass (kg)	32 (both sides installed)
Moment Arm (m)	3.53
Approvals	Canada, USA, Mexico, EASA countries
Material	Fiberglass, Prepreg Layup Durable Aluminum Floor Cover
Part Number	350-200814-824 (AS350) 355-200814-824 (AS355)
Incompatibility	Not compatible with sliding doors Not compatible with AS350 equipped with AFS air conditioning system with condenser located in the RH cargo compartment L/H compatible with aircraft before modification 07-4606 only
Operational Limitations	HIGE, HOGE charts and climb performance are affected, refer to FMS (Flight Manual Supplement)
Retrofit Information	TCCA# SH97-15, SH97-60 (E, F, FI, F2) FAA# SR00699NY, SR00795NY (E, F, FI, F2) EASA.IM.R.S.01031 LBA# RC 1025 DGAC Mexico# IA-223/2013  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer’s facility
Notes:	

## Order Information

- Finished in primer: must be painted after installation
- Cargo Pod volume on RH side is 0.40 cubic meters and can carry 175kg
- Battery relocation option: Cargo Pod volume on RH side is 0.43 cubic meters and can carry 195kg
- Cargo Pod volume on LH side is 0.43 cubic meters and can carry 195kg

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## Product Description

The AS350 Forward Opening Rear Cargo Door replaces the existing door. The dual-hinged side mounted door improves access for loading and unloading of the rear cargo compartment.



## Benefits

- Facilitates maintenance by allowing easy access
- Facilitates loading and unloading
- Equipped with a gas strut to keep door in open position



## Technical Information

Mass (kg)	Same as standard door
Moment Arm (m)	Same as standard door
Approvals	Canada, USA, EASA Countries, Brazil, Mexico
Material	Fiberglass, Prepreg Layup
Part Number	350-201014
Retrofit Information	<p>TCCA# SH97-34                      FAA# SR00676NY, SR00678NY, SR00654NY                      EASA# IM.R.S.01321                      Mexico# SH97-34                      Brazil# 1999S08-03, 1999S08-04, 1999S08-05</p> <p>Supplied by Airbus Helicopters Canada (AHCA).                      Retrofit can be performed at customer's facility</p>

### Notes:

- Finished in primer: must be painted after installation

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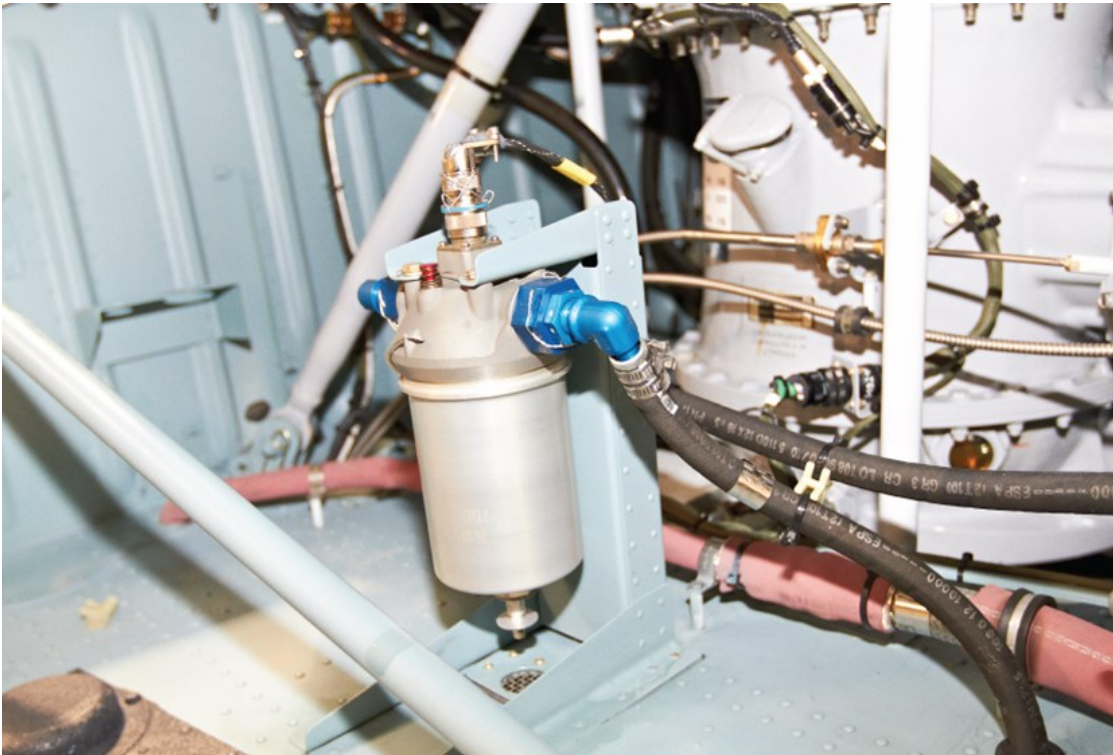
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## Product Description

The Airframe Fuel Filter removes foreign particles from the fuel, including ice particles which allows sub zero operation without the use of anti-ice fuel additives.



## Benefits

- Removes foreign particles from fuel
- Allows helicopter to operate at below freezing temperatures without anti-ice additives
- Impending bypass indicator in cockpit

## Technical Information

Mass (kg)	2.37
Moment Arm (m)	3.46
Approvals	Canada, USA, EASA Countries, Brazil, Mexico
Part Number	350-600004
Retrofit Information	<p>TCCA# SH94-31          FAA# SR00379NY          LBA# RCI020          Brazil# 2013SI0-14          DGAC Mexico# IA-225/2013</p> <p>Supplied by Airbus Helicopters Canada (AHCA).          Retrofit can be performed at customer's facility</p>

### Notes:

- Container must be emptied manually
- Fuel additives are required for operation below 0°C when ferry tanks are used

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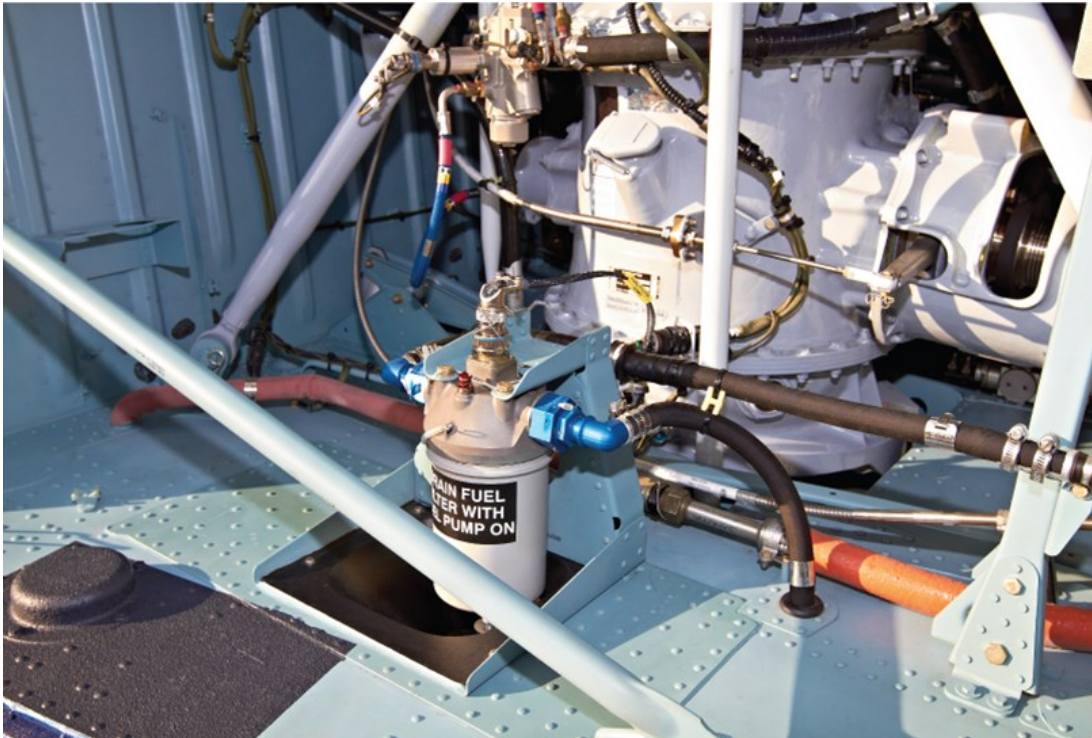
## Order Information

Orders can be placed by:  
 Email: [options@eurocopter.ca](mailto:options@eurocopter.ca)  
 Telephone: 905 871-7772  
 Fax: 905 871-3599

Airbus Helicopters Canada  
 1100 Gilmore Road  
 P.O. Box 250  
 Fort Erie, ON L2A 5M9 Canada

## Product Description

The Airframe Fuel Filter removes foreign particles from the fuel, including ice particles which allows sub zero operation without the use of anti-ice fuel additives.



## Benefits

- Removes foreign particles from fuel
- Allows helicopters to operate at below freezing temperatures without anti-ice additives
- Impending bypass indicator in cockpit

## Technical Information

Mass (kg)	3.35
Moment Arm (m)	3.50
Approvals	Canada (B3, B3e), USA (B3), Brazil (B3), Mexico
Part Number	350-600024
Operational Limitations	<p>Max Altitude JET A 21000 ft. (B3) Max Altitude JET A 15000 ft. (B3e)</p> <p>Max Altitude JET B 15000 ft. (B3), Replacement fuels prohibited (B3e).</p> <p>Max OAT JET B ISA +30°C to 43°C (B3)</p>
Retrofit Information	<p>TCCA# SH02-42 FAA# SR01632NY Mexico# IA-231/2013 Brazil# 2013SI0-14</p> <p>Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility</p>

### Notes:

- There is a limitation of Jet A only for the AS350 B3 with Arriel 2D Engine installed
- Container must be emptied manually

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## Product Description

The Aircraft Floor Cover is a durable utility vinyl floor mat made to help protect the entire cabin floor. Available in black, grey and blue.



## Benefits

- Protects the cabin floor
- Provides enhanced comfort through insulation
- Long-lasting
- Reinforced with minimal shrinkage
- Wear-resistant
- Custom fit



## Technical Information

Mass (kg)	11.3
Moment Arm (m)	1.4
Approvals	Canada
Part Number	350-701814-01 (Grey) 350-701814-02 (Blue) 350-701814-03 (Black)
Retrofit Information	TCCA# SH12-28  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

## Order Information

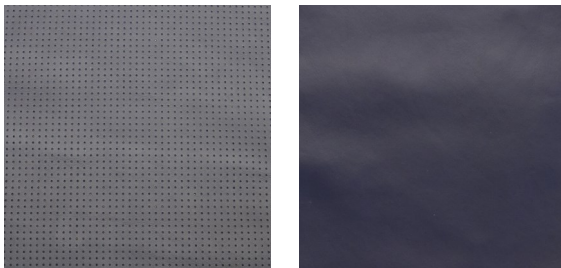
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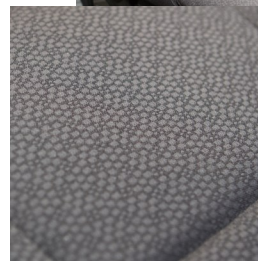
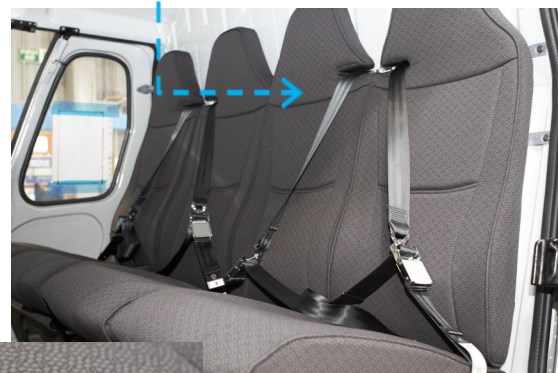
## Product Description

The AS350 Aircraft Seat Covers are made with highly wear-resistant aircraft fabric or leather. Approved fabric is available in two patterns and three colors (black, grey and blue). Approved leather is available in two colors (grey and blue). The covers can easily fit onto the existing seat foams. Replacement foams can be ordered separately to provide a replacement cushion.



## Benefits

- Enhanced comfort and design
- Easy to install
- Made with flame resistant materials, approved by Transport Canada



## Technical Information

Mass (kg)	1.0—1.5 (depending on material)
Moment Arm (m)	Varies depending on configuration
Approvals	Canada
Part Number	350-701904-01 Front Seat Cover 350-701044-02 Rear Seat Cover 350-701904-03 New Front Seat Cover 350-701044-04 New RH Rear Seat Cover 350-701904-06 New Bottom Rear Seat Cover 350-701044-05 New LH Rear Seat Cover
Retrofit Information	TCCA# SH12-28  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

## Order Information

Orders can be placed by:  
Email: [options@eurocopter.ca](mailto:options@eurocopter.ca)  
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## Product Description

The AS350 Back Seat Document Holders provide discreet leather pockets mounted on the rear of the energy absorbing seats. Due to its elastic design the Document Holders are not bulky, however can easily accommodate larger documents, such as Flight Manuals, or store up to approx. 3.2 kg. Available in a highly robust leather, dyed black, grey or blue to match the approved leather seat covers.



## Benefits

- Provides space for stowing documents and small personal items for pilots and crew
- Light weight and compact
- Elastic design prevents holder contents from moving during flight, thus enhancing safety
- Easy to install



## Technical Information

Mass (kg)	1.0
Moment Arm (m)	1.62
Approvals	Canada
Part Number	350-701074 (Installation kit) 350-701084-01 (Black document holder) 350-701084-41 (Blue document holder) 350-701084-42 (Grey document holder)
Retrofit Information	TCCA# SH12-28  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- Only available on energy absorbing seats

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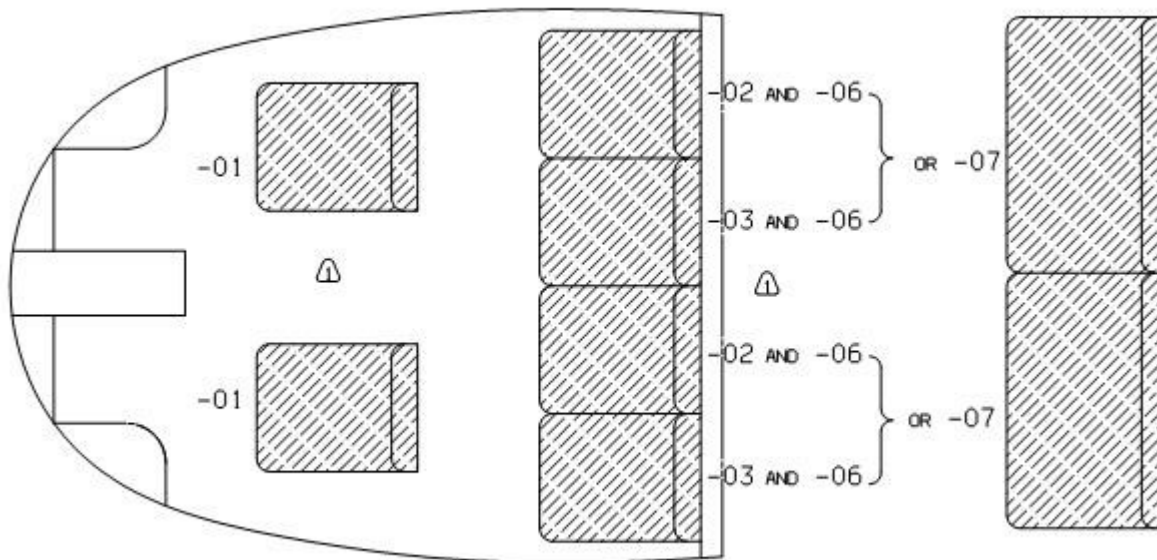
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## Product Description

The AS350 Utility Seat Covers are made with a highly wear-resistant aircraft vinyl. The covers can easily fit onto the existing OEM seat foams. Using covers with additional OEM foams can provide replacement cushions.



## Benefits

- Highly resistant to dirt and harsh environments
- Easy to install
- Made with flame resistant materials

## Technical Information

Mass (kg)	1.35
Moment Arm (m)	1.62
Approvals	Canada
Part Number	<p>350-701044-01-01 FRONT SEAT UTILITY COVER (PILOT OR CO-PILOT)</p> <p>350-701044-02-01 RIGHT REAR STANDARD SEAT BACK UTILITY COVER</p> <p>350-701044-03-01 LEFT REAR STANDARD SEAT BACK UTILITY COVER</p> <p>350-701044-06-01 REAR STANDARD SEAT BOTTOM UTILITY COVER</p> <p>350-701044-07-01 REAR 2 PLACE FLAT UTILITY CUSHION (1 BACK &amp; 1 BOTTOM)</p> <p>350-701044-07-01 (QTY 2) REAR 2 PLACE FLAT UTILITY CUSHION (SET OF 2 BOTTOMS AND 2 BACKS)</p>
Retrofit Information	<p>TCCA# SH12-28</p> <p>Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility</p>
Notes:	

- Available in black vinyl.

## Order Information

Orders can be placed by:  
Email: [options@eurocopter.ca](mailto:options@eurocopter.ca)  
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## Product Description

The AS350/355 Battery Relocation Kit provides provisions to install a high capacity lead acid or nickel cadmium battery in the tail boom removing the standard aircraft battery located in the right hand (RH) cargo compartment. It reduces the need for aft aircraft ballast and increases the usable space in the RH cargo compartment. The battery is mounted on a removable tray in the left hand (LH) side of the tail boom. The battery relocation kit is ideal for balancing aircraft equipped with heavily loaded instrument panels.



## Benefits

- Increases RH cargo capacity
- Reduces the need for tail boom ballast
- The battery can be quickly disconnected and can be removed while wearing winter gloves



## Technical Information

Mass (kg)	27.1 (remove std battery, add lead acid battery) 24.0 (remove std battery, add NiCad battery)
Moment Arm (m)	9.49 (remove std battery, add lead acid battery) 9.49 (remove std battery, add NiCad battery)
Approvals	Canada, USA, EASA Countries, Brazil, Mexico
Part Number	350-700324 (AS350) 355-700324 (AS355)
Retrofit Information	TCCA# SH96-31 FAA# SR00422NY (AS350) EASA.IM.R.S.01073 FAA# SR00800NY (AS355) Brazil# 9703-02 (AS350), #2002S06-01 (AS350 B), #2002S06-02 (AS355 F1, F2) DGAC Mexico# IA-266/2014  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- Kit does not include battery
- Compatible with NI-CAD (2376-1) or Lead Acid (RG-390E) battery
- Finished in primer: must be painted after installation.

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## Product Description

The 7 Place Interior consists of a composite-structure 2 Place Forward Passenger Seat on the right-hand side of the cockpit as well as, the Left-hand Pilot Installation. The seat is installed on fixed rails on the cabin floor and is removable by use of quick-release fasteners. A four point seatbelt and shoulder harness is provided for each front occupant of the seating arrangement.

The pilot-in-command position is moved from the right to the left side, along with all associated flight controls and other cockpit controls and instrumentation. Provisions for optional dual pilot controls are included in this installation. Battery Relocation is highly recommended for the 7 Place Interior.



## Benefits

- Increased passenger capacity
- Increased visibility of load during cargo sling operations
- Improved cabin space for additional options



## Technical Information

Mass (kg)	12.25 (2 Place Forward Passenger Seat) See SH96-31 (Battery Relocation) See SH96-32 (Left-hand Pilot)
Moment Arm (m)	1.57 (2 Place Forward Passenger Seat) See SH96-31 (Battery Relocation) See SH96-32 (Left-hand Pilot)
Approvals	Canada, USA, EASA Countries, Brazil (2 Place Forward Passenger Seat) See SH96-31 (Battery Relocation) See SH96-32 (Left-hand Pilot)
Part Number	350-200624 (2 Place Forward Passenger Seat) 350-700324 / 355-700324 (Battery Relocation) Contact your Airbus Helicopters Representative for Left-hand Pilot part numbers (based on specific ipanel requirements).
Operational Limitations	Two place seat detachable provisions are not compatible with dual controls.  Minimum crew consists of one pilot in the left hand seat.
Retrofit Information	TCCA SH96-39 (2 Place Forward Passenger Seat) EASA.IM.R.S.01022 (2 Place Forward Passenger Seat B3e Approval Pending) FAA SR00430NY (2 Place Forward Passenger Seat -B3e Approval Pending) Brazil 9703-04 (2 Place Forward Passenger Seat -B3e Approval Pending)  See SH96-31 (Battery Relocation) See SH96-32 (Left-hand Pilot)

### Notes:

- Requires the installation of the Left-hand Pilot (I.A.W. TCCA SH96-32).
- The dual bench rails are compatible with the extended EA seat rails
- Seat covers are not included and are to be provided and certified by the installer
- The front bench seat is the same width as the rear bench seats (16")

## Order Information

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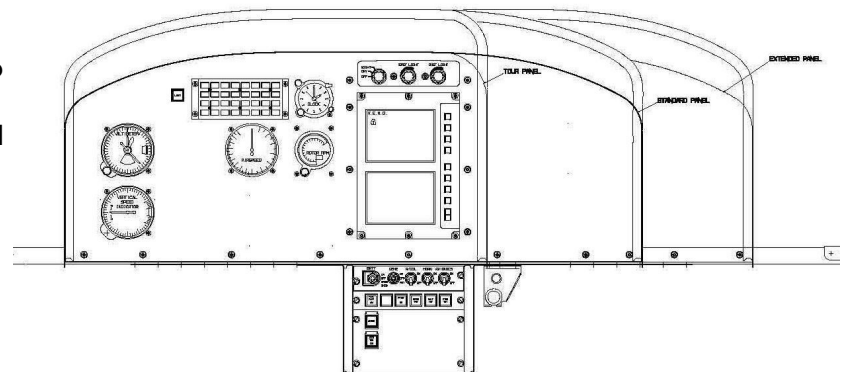
## Product Description

The pilot-in-command position is moved from the right to the left hand side, along with all associated flight controls and additional cockpit controls and instrumentation. The Interior Panel is available in three different sizes including; tour, standard and extended.



## Benefits

- Increased visibility of load during cargo sling operations
- Improved cabin space for additional options
- Allows for the use of dual controls



## Technical Information

Mass (kg)	2.14
Moment Arm (m)	1.13
Approvals	Canada, USA, EASA Countries, Mexico, Brazil
Part Number	Contact your Airbus Helicopters Representative for part numbers (based on specific ipanel requirements).
Operational Limitations	Dual controls are prohibited if 7 Place Interior is installed in accordance with (TCCA) SH96-39.  Minimum crew consists of one pilot in the left hand seat.
Retrofit Information	TCCA# SH96-32 EASA# 10016725 (B3e Approval Pending) FAA# SR00429NY (B3e Approval Pending) Mexico# IA-9703-03 Brazil# 9703-03

### Notes:

- Relocating the aircraft battery to the tailboom (Battery Relocation Kit) is highly recommended
- The space remaining in the center of the cockpit floor after the engine control quadrant is moved to the left allows for a 7 Place Interior Configuration
- Left-hand Pilot lighting modification and configuration to be addressed by installer
- Lighting solution included for aircraft with multi-bloc console

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## Product Description

The AS350 High Visibility Doors provide pilots and passengers with an increased viewing field through the extra large windows. The fully composite doorframe replaces the standard door (s) and can be installed individually or in any combination, including all four doors.

The high visibility doors are ideal for law enforcement, tourism and utility missions.



## Benefits

- Increases visibility for pilots and passengers
- Increases passenger comfort
- No change to operational limitations
- Same safety features as a standard door (latching, locking and emergency egress)
- No obstruction for camera, video equipment or goggles



## Technical Information

Mass (kg)	11.9 (Forward LH door) 11.9 (Forward RH door) 5.80 (Rear LH door) 5.80 (Rear RH door)
Moment Arm (m)	1.62 (Forward LH door) 1.62 (Forward RH door) 2.43 (Rear LH door) 2.43 (Rear RH door)
Approvals	Canada, USA, EASA Countries
Material	Fiberglass, Prepreg Frame and Acrylic Window
Part Number	350-202014-01 - 4 Doors 350-202014-03 - LH Forward 350-202014-04 - RH Forward 350-202014-05 - LH Rear 350-202014-06 - RH Rear
Color Availability	Gloss Beige Gloss Grey Black
Incompatibility	Not compatible with sliding doors
Retrofit Information	TCCA# SH00-1 FAA# SR01107NY EASA.IM.R.S.01195  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility



### Notes:

- Finished in primer: must be painted after installation.

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## Product Description

The short version of the high visibility door is compatible with the sliding door and provides a full height continuous window option for aircraft equipped with rear sliding doors. The doors can be installed on one or both sides of the aircraft.



## Benefits

- Increases visibility for pilots and passengers
- No visual interference with binoculars or goggles
- Increases passenger comfort
- No performance restriction
- Same safety features as a standard door (latching, locking and emergency egress)



## Technical Information

Mass (kg)	8.0 (Forward LH door) 8.0 (Forward RH door)
Moment Arm (m)	1.56 (Forward LH door) 1.56 (Forward RH door)
Approvals	Canada, USA, EASA Countries
Material	Prepreg Fiberglass frame construction
Part Number	350-202414-01 - LH Clear Windows 350-202414-02 - RH Clear Windows 350-202414-03 - LH Tinted Windows 350-202414-04 - RH Tinted Windows
Retrofit Information	TCCA# SH05-18 FAA# SR02141NY EASA# IM.R.S.01221  Supplied by Airbus Helicopters Canada. Retrofit can be performed at customer's facility



### Notes:

- Finished in primer: must be painted after installation
- For use with sliding rear doors only (not compatible with rear hinged doors)

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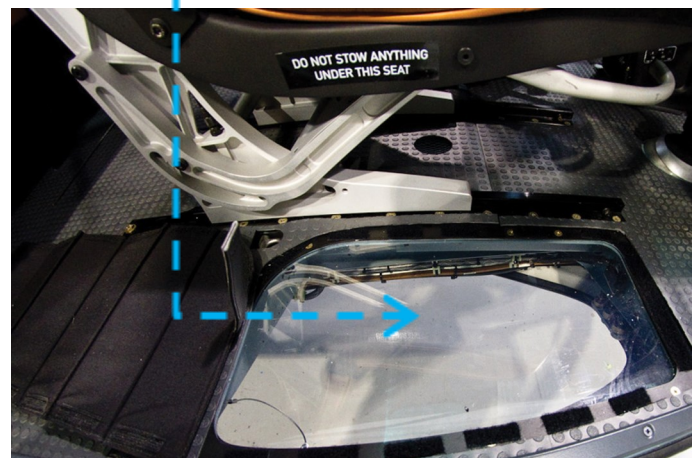
## Product Description

The enlarged vertical reference window is the largest vertical reference window available on the market for AS350 aircraft. For long lining operations the larger window permits you to see loads closer to the aircraft allowing for operations with shorter lines, resulting in enhanced operating versatility and safety. Increases visibility for long lining.



## Benefits

- AHCA extended forward composite belly panel totally incorporates the window.
- The drop down of the belly panels for maintenance access is unaffected, no screws, only the original quick release latches.
- Intermediate composite belly panels includes relocation of landing light.
- Customer can keep the original panels.
- AHCA offers the largest floor window on the market. Belly panel window size is 0.23 square meters (2.50 square feet).



## Technical Information

Mass (kg)	2.8
Moment Arm (m)	1.71
Approvals	Canada
Material	Acrylic windows (belly and floor); aluminum sheet metal floor reinforcement; composite (rework of belly panels)
Part Number	350-201154
Retrofit Information	TCCA# SH06-12  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility



### Notes:

- Rework of floor and composite belly panels required
- Not compatible with the RH Sliding Door

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## Product Description

The AS350 Cowling Maintenance Steps improve access to the main rotor head for routine maintenance and inspection. Large enough for winter boots, the steps are located on both sides of the aircraft.



## Benefits

- Improved access to the main rotor head for maintenance and inspection

## Technical Information

Mass (kg)	Negligible
Moment Arm (m)	N/A
Approvals	Canada, USA
Part Number	350-200094 350-200104
Retrofit Information	TCCA# SH97-36 FAA# SR00653NY  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- For use on ground only.

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## Product Description

The Rail Steps installation introduces an elevated step to each side of the landing gear, providing easier entry and exit for crew and passengers. It also provides maintenance staff with improved access to the transmission deck for daily checks and maintenance.



## Benefits

- Provides easier entry and exit for crew and passengers
- Provides easier access to transmission deck for maintenance

## Technical Information

Mass (kg)	7.7 (with LH and RH installed)
Moment Arm (m)	2.06
Approvals	Canada, USA
Material	Aluminum Alloy
Part Number	350-500194 - LH 350-500204 - RH
Retrofit Information	TCCA# SH98-44 FAA# SR00906NY (AS350)  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- Mass (kg) does not account for weight of existing steps removed
- For use on ground only

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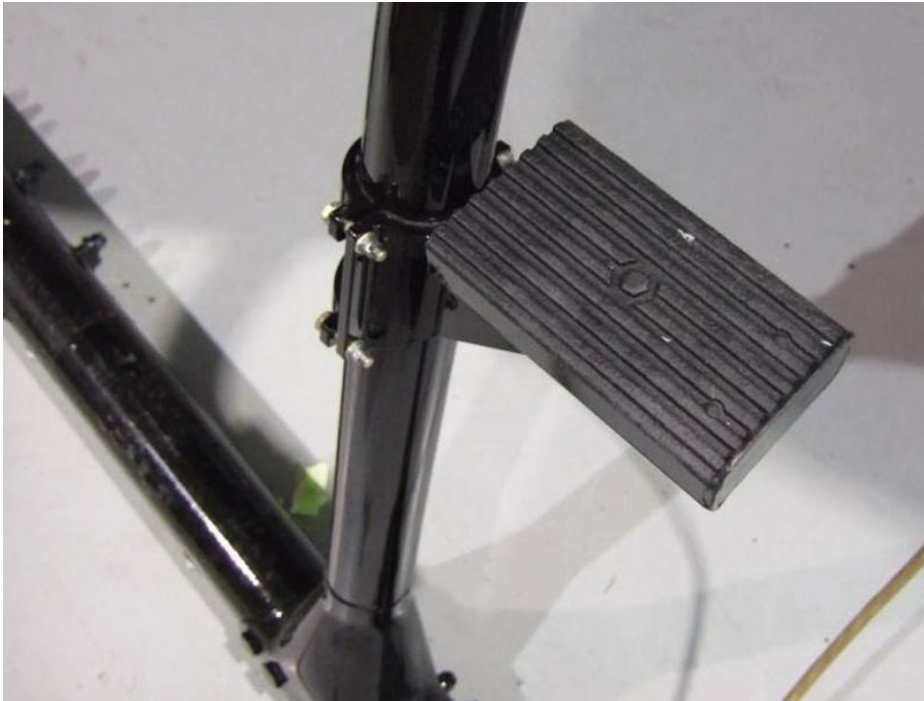
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## Product Description

The AS350/355 Rear Maintenance Steps improve access to the engine and transmission decks for routine maintenance and inspection. They are mounted on the landing gear aft cross tube and include an anti-slip surface.



## Benefits

- Large contact surface with anti-slip finish for safety
- Improved access to engine and transmission
- Kit includes both left and right step assembly



## Technical Information

Mass (kg)	2.2 (LH and RH installed)
Moment Arm (m)	4.22 (LH and RH installed)
Approvals	Canada, USA
Material	Aluminum Alloy
Part Number	350-500604 (LH and RH) 350-500614 (LH only) 350-500624 (RH only)
Retrofit Information	TCCA# SH98-43 FAA# SR00916NY  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- For use on ground only

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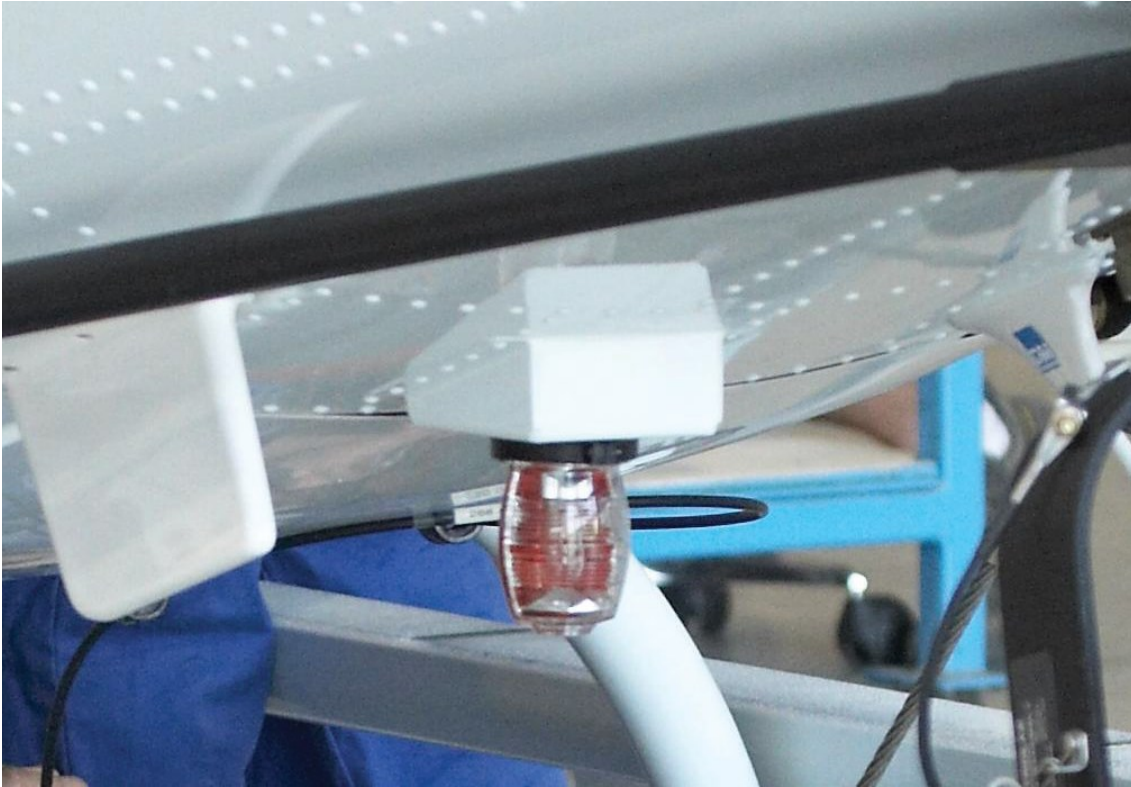
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## Product Description

The Belly Mounted Strobe Light enhances collision avoidance by making your aircraft more visible to others, thereby improving flight safety. Installation of the anti-collision strobe light on the belly of the aircraft is done just aft of the rear landing gear cross tube.



## Benefits

- Enhanced collision avoidance
- Offers increased positional awareness for nearby traffic

## Technical Information

Mass (kg)	0.82
Moment Arm (m)	4.34
Approvals	Canada, USA, EASA Countries, Brazil, Mexico
Part Number	350-900624-01 - no RADALT installed 350-900624-02 - with RADALT installed
Retrofit Information	TCCA# SH96-114 FAA# SR00645NY LBA# RC1004 Brazil# 1999S08-06 (AS350 BA, BI, B2) Brazil# 1999S08-07 (AS350 B) Mexico# IA-186/2012  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility to any approved model

### Notes:

- Light must be turned off during night take-offs and landings.
- To avoid optical illusions and vertigo turn strobe lights off upon entering clouds, fog or haze.

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## Product Description

The Blade Tie-Down Kit prevents the blades from flapping in windy conditions while the heli-



## Benefits

- Prevents blade movement and main rotor head damage
- Easy and efficient one-person installation, no additional equipment required
- Compact and light ground support equipment for on-board storage



## Technical Information

Mass (kg)	0.14 (fixed provision)
Moment Arm (m)	1.48
Approvals	Canada, USA, Europe, Brazil, Mexico
Part Number	350-700414 (complete kit) 350-700424 (fixed provisions) 130-700474-01 (detachable kit)
Retrofit Information	TCCA# SH96-126 FAA# SR00539NY (355), SR00540NY (350) EASA# 10043426 Brazil# 1999S08-11, 1999S08-10, 1999S08-12 (355) Mexico# 1A-265/2014  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- For winds up to 40 knots.

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## Order Information

Orders can be placed by:  
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Telephone: 905 871-7772  
Fax: 905 871-3599

Airbus Helicopters Canada  
1100 Gilmore Road  
P.O. Box 250  
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## ADDITIONAL AS350 OPTIONS AVAILABLE

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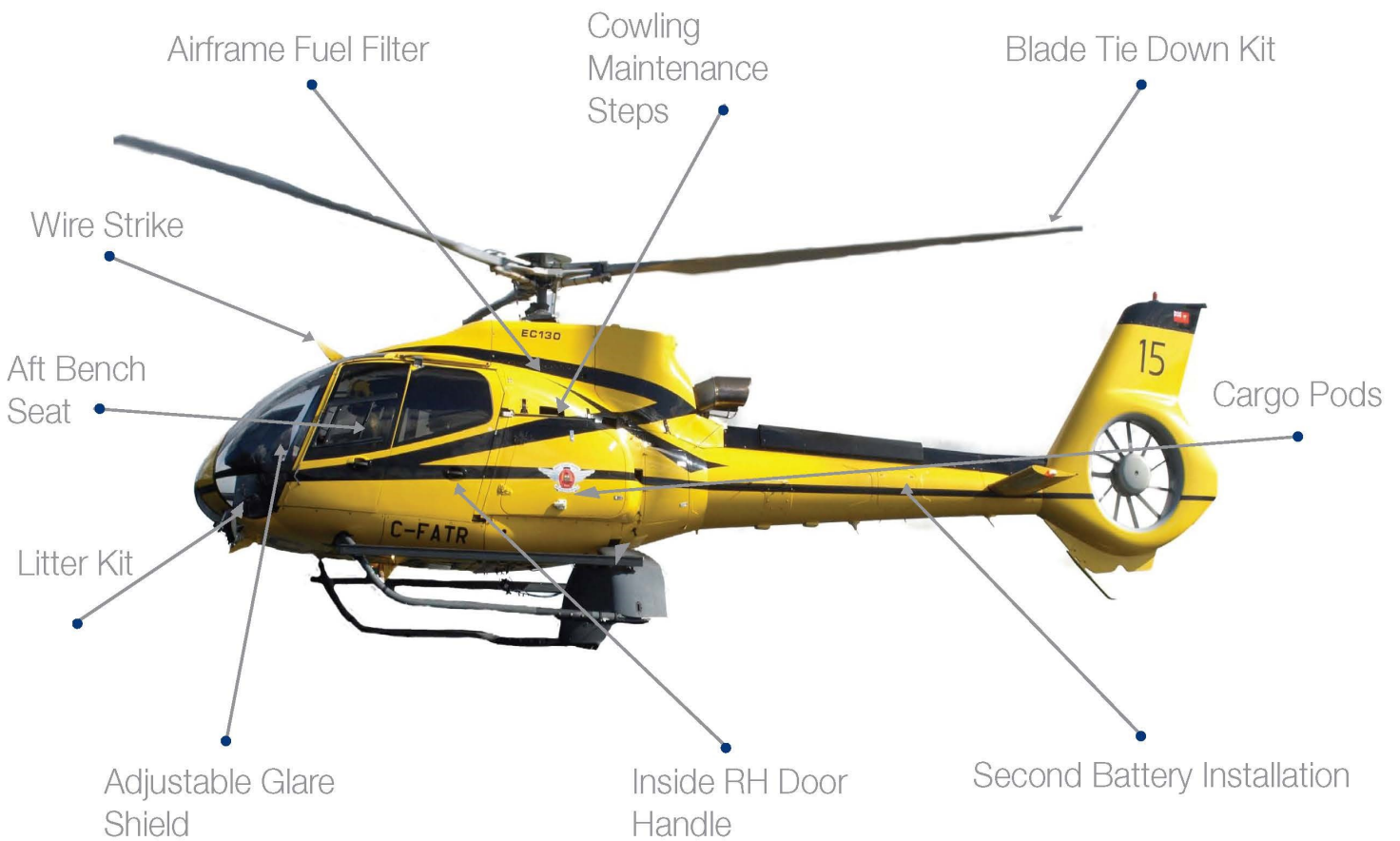
<b>OPTION</b>	<b>APPROVALS</b>	<b>PART NUMBER</b>
SIDE LATCH KIT LH	TCCA#SH97-35 FAA# SR00657NY	350-201214
SIDE LATCH KIT RH	TCCA#SH97-35 FAA# SR00657NY	350-201224
FIREWALL REINFORCEMENT	TCCA# SH96-115 FAA# SR00579NY	350-601014-02
LONGLINE/PLUG 50A KIT	TCCA#SH14-10 EASA#10051182	350-900564-01

# EC130

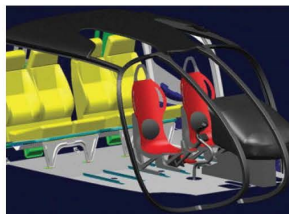




# EC130



EC130 ADJUSTABLE  
GLARE SHIELD



EC130 AFT BENCH SEAT



EC130 AIRFRAME FUEL  
FILTER



EC130 CARGO PODS



EC130 COWLING  
MAINTENANCE STEPS



EC130 WIRE STRIKE  
PROTECTOR



EC130 RH DOOR HANDLE



EC130 LITTER KIT



EC130 BLADE  
TIE-DOWN KIT

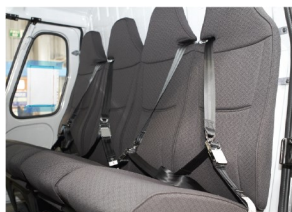


EC130 SECOND BATTERY  
INSTALLATION

# EC130



EC130 BACK SEAT DOCUMENT HOLDERS



EC130 AIRCRAFT SEAT COVER



EC130 FLOOR COVER



EC130 CARGO MIRRORS

## Product Description

The Adjustable Glare Shield modification kit allows tilting of the glare shield to adjust to the pilots height.



## Benefits

- Improved comfort for tall pilots
- Easy to adjust by hand, while on the ground to upper or low position, depending on the pilot's height

## Technical Information

Mass (kg)	1.09
Moment Arm (m)	0.97
Approvals	Canada, USA, Europe
Part Number	130-885114
Effect on flight performance	None
Retrofit Information	<p>TCCA# SH11-35                      FAA# SR03286NY                      EASA.# 10041736</p> <p>Supplied by Airbus Helicopters Canada (AHCA).                      Retrofit can be performed at customer's facility by                      modifying the existing glare shield</p>

Notes:

- Not compatible with non OEM air-conditioning.

## Order Information

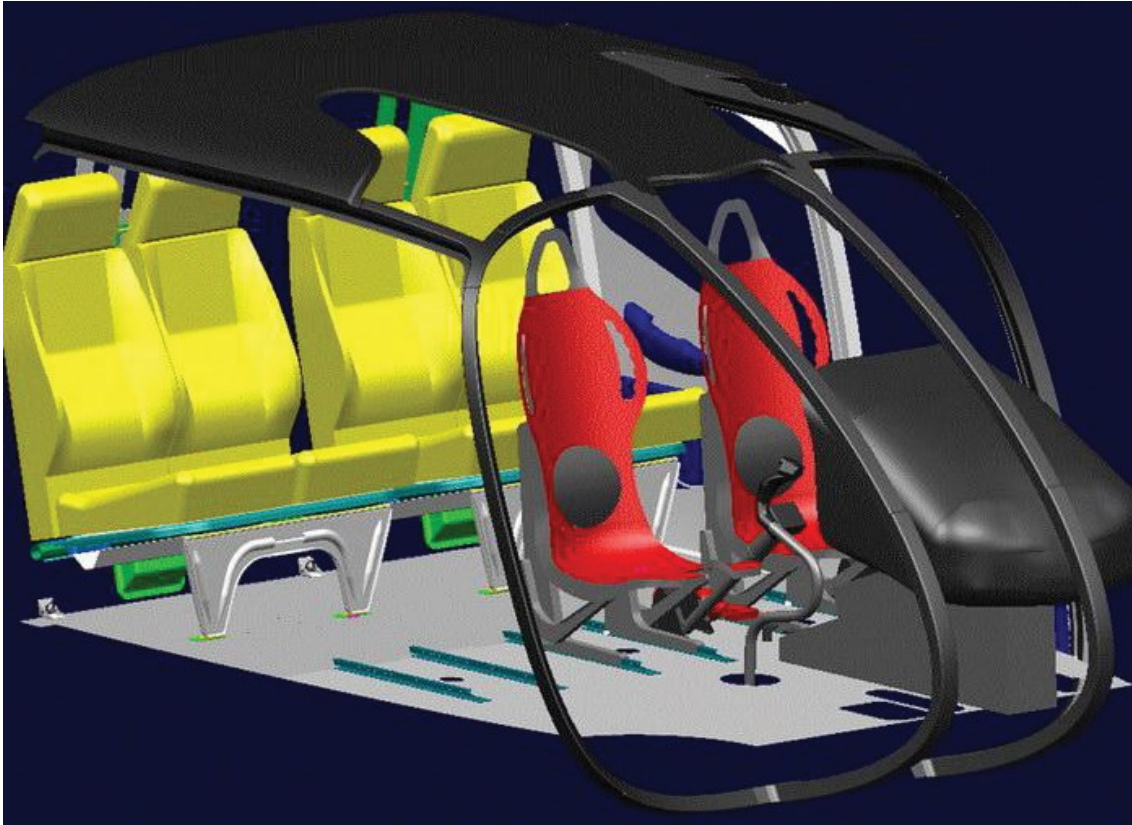
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## Product Description

The Aft Bench Seat installation offers an alternative four-passenger seat installation in place of the standard helicopter aft energy absorbing seats, allowing for a significant weight reduction.



## Benefits

- Weight reduction
- Fold-up seats can increase floor space for carrying internal loads

## Technical Information

Mass (kg)	37.4 (Equipment Installed) -64.1 (Equipment Removed) -26.7 (Total)
Moment Arm (m)	2.62 (Equipment Installed) 2.43 (Equipment Removed) 2.16 (Total)
Approvals	Canada
Material	Aluminum Alloy, Steel
Part Number	130-700614
Retrofit Information	TCCA# SH04-28  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- This installation does not comply with JAR27-562 and JAR27-785 (a), (b), and (j) requirements for dynamic energy attenuating seats.
- Includes seat cushions without upholstery.

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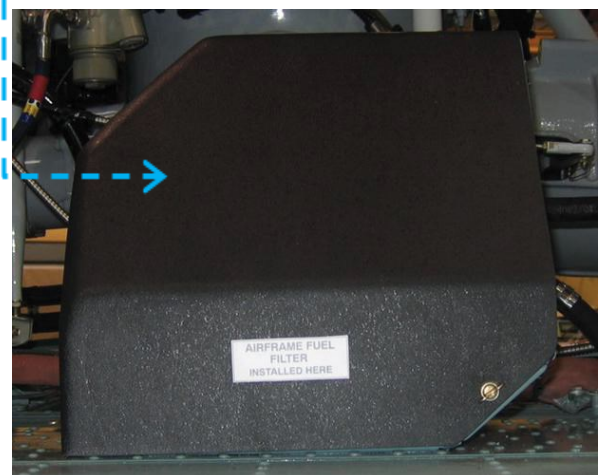
## Product Description

The Airframe Fuel Filter removes foreign particles from the fuel, including ice particles which allows for sub zero operation without the need for of anti-ice fuel additives.



## Benefits

- Removes foreign particles from fuel
- Allows helicopter to operate at below freezing temperatures without anti-ice additives



## Technical Information

Mass (kg)	4.1
Moment Arm (m)	3.47
Approvals	Canada, USA, Mexico, Brazil
Part Number	130-600004
Effect on flight performance	Altitude 16000 ft. JET A Altitude 15000 ft. JET B Temperature ISA +30°C to 43°C JET B
Retrofit Information	TCCA# SH02-42 FAA# SR01632NY Mexico# IA-231/2013 Brazil# 2013S10-14  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- Container must be emptied manually

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## Product Description

The EC130 Back Seat Document Holders provide discreet leather pockets mounted on the rear of the energy absorbing seats. Due to its elastic design the Document Holders are not bulky, however can easily accommodate larger documents, such as Flight Manuals, or store up to approx. 3.2 kg. Available in a highly robust leather, dyed black, grey or blue to match the approved leather seat covers.



## Benefits

- Provides space for stowing documents and small personal items for pilots and crew
- Light weight and compact
- Elastic design prevents holder contents from moving during flight, thus enhancing safety
- Easy to install



## Technical Information

Mass (kg)	1.0
Moment Arm (m)	1.62
Approvals	Canada
Part Number	130-701074 (Installation kit) 130-701084-01 (Black document holder) 130-701084-41 (Blue document holder) 130-701084-42 (Grey document holder)
Retrofit Information	TCCA# SH14-13  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- Only available on energy absorbing seats.
- Can only be installed when fire extinguisher is relocated onto the floor (with a strap).

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## Product Description

The EC130 Cargo Pods increase the volume of both the left hand (LH) and right hand (RH) cargo compartments. They must be installed in pairs. The composite pod has a hinged door which opens widely for easy access and is held open by a gas strut. The door fastens securely for flight with three positive latches.

The pod also includes a door open warning annunciator. The upper portion of the cargo pod surface includes a maintenance platform. The fuel filler and EPU access is unaffected. The cargo pods are ideal for utility missions, tourism and corporate passenger transport.



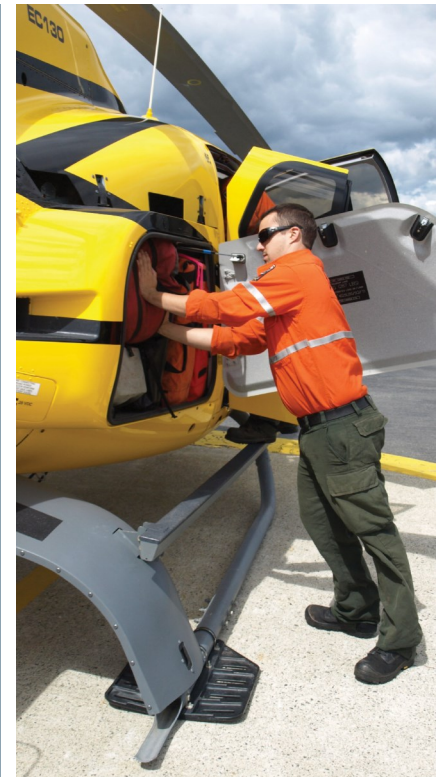
## Benefits

- Increases the cargo load capacity by 35% over the standard EC130 cargo compartment
- Eases access to the engine deck and provides a good maintenance platform
- Aerodynamic design



## Technical Information

Mass (kg)	19.9
Moment Arm (m)	3.55
Approvals	Canada, USA, EASA, Mexico
Material	Prepreg fiberglass construction
Part Number	130-201024 (B4) 130-201214 (T2)
Retrofit Information	TCCA# SH03-33 (B4), SH14-31 (T2) FAA# SR2016NY (B4), SR03494NY (T2) EASA# IM.R.S.01410 (B4) Mexico# IA-2013S09-07 (B4) IA-292/2014  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer’s facility



### Notes:

- Finished in primer: must be painted after installation.
- Must be installed in pairs.
- Cargo area increased by 0.15 square meters and cargo volume by 0.1 cubic meters on each side.

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## Product Description

The Litter Kit allows the EC130 helicopter to transport one medical patient on a secured stretcher. The Litter Kit installation is located on the right hand side of the cabin floor. The fixed provisions are compatible with both the 7 and 8 place interiors.



## Benefits

- Quick installation for medical evacuation
- Increases multipurpose platform role

## Technical Information

Mass (kg)	29.3 (Equipment Added) -23.1 (Removed, 2 seats for 7 place interior) -35.1 (Removed, 3 seats for 8 place interior) 6.2 (Total, 7 place interior) -5.8 (Total, 8 place interior)
Moment Arm (m)	1.51 (Equipment Added) 1.96 (Removed, 2 seats for 7 place interior) 1.78 (Removed, 3 seats for 8 place interior) -0.17 (Total, 7 place interior) 3.14 (Total, 8 place interior)
Approvals	Canada, USA
Material	Aluminum alloy frame and installation provisions
Part Number	130-200034
Retrofit Information	TCCA# SH02-45 FAA# SR02176NY  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- Patient orientation is "head forward".
- Not compatible with dual controls.

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## Product Description

The EC130 Cowling Maintenance Steps improve access to the rotor head area for routine maintenance and inspection. Large enough for winter boots, the steps are located on both sides of the aircraft immediately above the cargo compartments.



## Benefits

- Improved access to the main rotor head area for maintenance and inspection

## Technical Information

Mass (kg)	Negligible
Moment Arm (m)	N/A
Approvals	Canada, USA
Part Number	I30-200094 I30-200104
Retrofit Information	TCCA# SH02-38 FAA# SR01657NY  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- Must be installed as a pair.

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## Product Description

The additional Right Hand (RH) Door Handle installation eases closing the door from the forward and/or rear passenger seating position, allowing for enhanced grip and arm movement.



## Benefits

- Light weight PEI door handle
- Eases closing the RH door

## Technical Information

Mass (kg)	0.37
Moment Arm (m)	2.97
Approvals	Canada, United States, Europe
Material	High performance thermoplastic PEI
Part Number	120-200014
Retrofit Information	TCCA# SH12-10 FAA# SR03244NY EASA# 10041637  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

## Order Information

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## Product Description

Installation of additional hardware to secure an additional NICAD battery to the existing second battery tray and a modified wiring harness to connect the second battery to the helicopter's electrical system.



## Benefits

- Improved cold weather starting
- Reduced ballast
- Increased battery capacity

## Technical Information

Mass (kg)	16.61
Moment Arm (m)	7.16
Approvals	Canada
Part Number	130-700234
Retrofit Information	TCCA# SH12-53 FAA# SR03227NY  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility
Price (USD)	Available upon request



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## Product Description

The Wire Strike Protection System offers a measure of protection against impacting horizontally strung cables. The cable-cutters are installed on the lower and upper canopy.



## Benefits

- Protection against cable strike
- Improved safety for pilot and passengers
- No additional maintenance
- Lightweight installation

## Technical Information

Mass (kg)	5.4
Moment Arm (m)	0.88
Approvals	Canada, USA, Mexico
Material	Steel Blades, Aluminum Structure
Part Number	130-200214
Retrofit Information	TCCA# SH05-39 FAA# SR02182NY Mexico# A-192/2012  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

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## Product Description

The Blade Tie-Down Kit prevents main rotor blade movement in windy conditions while the helicopter is parked.



## Benefits

- Prevents blade movement and main rotor head damage
- Easy and efficient one-person installation, no additional equipment required
- Compact and light ground support equipment for on-board storage

## Technical Information

Mass (kg)	0.13 (permanent installation only) 1.05 (strapping kit)
Moment Arm (m)	1.85
Approvals	Canada, USA, EASA countries, Brazil, Mexico
Part Number	130-700414 (complete kit) 130-700424 (fixed provisions) 130-700474-01 (detachable kit)
Retrofit Information	TCCA# SH96-126 FAA# SR00540NY EASA# 10043426 Brazil# 1999S08-10 DGAC Mexico# IA-265/2014  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- EASA approval pending
- For winds up to 40 knots

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## Order Information

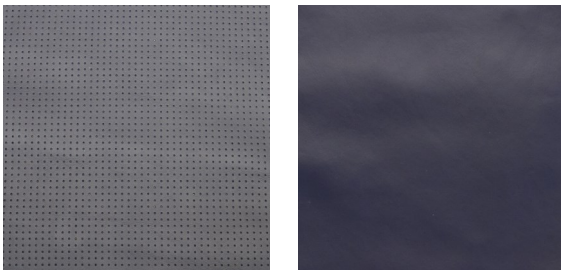
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## Product Description

The ECI30 Aircraft Seat Covers are made with highly wear-resistant aircraft fabric or leather. Approved fabric is available in two patterns and three colors (black, grey and blue). Approved leather is available in two colors (grey and blue). The covers can easily fit onto the existing seat foams. Replacement foams can be ordered separately to provide a replacement cushion.



## Benefits

- Enhanced comfort and design
- Easy to install
- Made with flame resistant materials, approved by Transport Canada

## Technical Information

Mass (kg)	1.0—1.5 (depending on material)
Moment Arm (m)	Varies depending on configuration
Approvals	Canada
Part Number	130-701904-01 (B4) 130-701044-02 (T2)
Retrofit Information	TCCA# SH14-13 (B4, T2)  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- Leather is available in flat or perforated.

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## Product Description

The Aircraft Floor Cover is a durable utility vinyl floor mat made to help protect the entire cabin floor. Available in black, grey and blue.



## Benefits

- Protects the cabin floor
- Provides enhanced comfort through insulation
- Long-lasting
- Reinforced with minimal shrinkage
- Wear-resistant
- Custom fit



## Technical Information

Mass (kg)	11.3
Moment Arm (m)	1.4
Approvals	Canada
Part Number	130-701814-01 (Grey) 130-701814-02 (Blue) 130-701814-03 (Black)
Retrofit Information	TCCA# SH14-13 (B4, T2)  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

## Order Information

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## Product Description

The EC130 Cargo Mirrors positions two mirrors directly outside the Pilot's chin window for improved visibility when performing cargo hook operations. The mirrors is installed on the left hand side of the aircraft.



## Benefits

- Eases maneuverability
- Lightweight

## Technical Information

Mass (kg)	1.72
Moment Arm (m)	0.28
Approvals	Canada, EASA countries
Part Number	I30-201414
Retrofit Information	TCCA# SH14-40 EASA# 10051642  Supplied by Airbus Helicopters Canada (AHCA). Retrofit can be performed at customer's facility

### Notes:

- The mirror is only available as a left-hand configuration
- A replacement (mirrors and hardware) is available under part number I30-201434

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## ADDITIONAL EC130 OPTIONS AVAILABLE

<b>OPTION</b>	<b>* APPROVALS</b>	<b>PART NUMBER</b>
10 AMP REFUELING PLUG	Canada	130-900144
28 V UTILITY POWER PLUG	Canada	130-900234
LONG LINE RELEASE/50A	Canada	130-900014
DOOR OPEN WARNING	Canada	130-900104

\* Approval under Specified Data

# STANDARD CONDITIONS OF SALE

## 1 - DEFINITIONS

- o **AOG** (Aircraft On Ground) means a situation in which the Helicopter is unable to fly or is ineligible to return to service because of an unscheduled need for replacement or major repair of components, not related to schedule maintenance tasks.
- o **BFE/CFE** means Buyer Furnished Equipment / Customer Furnished Equipment
- o **Certificate of Conformity** (or Statement of Conformity) means the document issued by the Seller quality assurance organization after completion of procedures approved by the respective authorized national agency certifying the Products conformity with the Seller's applicable specifications.
- o **CAMO** means Continuing Airworthiness Management Organization
- o **Contract** means the agreement between the Seller and the Customer of which these Standard Conditions of Sale form part, comprising the applicable Specific Annex and the Purchase Order or Order Confirmation.
- o **Core Unit** means the used Part sent by the Customer to the Seller in case of exchange for an overhauled or repaired Part under the standard exchange service.
- o **Customer** means the person, entity, or company to whom the Seller sells any Products and/or Services under the Contract.
- o **Documentary Credit** means an irrevocable, confirmed and non-transferable documentary credit.
- o **EASA** means European Aviation Safety Agency
- o **Helicopter** means helicopter manufactured by the Seller
- o **Item** means transmission components, blades and/or equipment.
- o **OTL, SLL** mean respectively Operating Time Limit and Service Life Limit
- o **Part** means a piece of an Item.
- o **Party/Parties** mean either separately or collectively the Customer and/or the Seller.
- o **Product(s)** means the goods to be provided by the Seller under the Contract in conformity with the applicable specification and/or definition, including all types of Helicopters, optional equipment, Spare Parts, tools, other equipment, documentation, technology, data, software (and any other goods mentioned under the Specific Annex, when applicable).
- o **Production Organization Approval (POA)** means approvals issued by the respective competent authority to the Seller in compliance with EASA part 21/G regulation.
- o **Order Confirmation** means the acknowledgement of receipt of the Customer's order by the Seller, either the confirmation sent by the Seller to the Customer in order to take into account the Customer's order or the approval sent by the Customer to the Seller on the Quotation of Services not included in the Seller's price list
- o **Purchase Order (or Order)** means the order covering the acquisition of Products and/or Services
- o **Quotation** means the priced offer and associated conditions, sent to the Customer by the Seller.
- o **RMA** means Return Material Authorization format provided by the Seller for the purposes of the warranty or R&O article
- o **R&O** means the following activities: repair, overhaul, standard exchange, inspection and modification of an Item
- o **Seller** means Airbus Helicopters (SAS) located in Marignane, France and/or Airbus Helicopters Deutschland GmbH, located in Donauwörth, Germany and/or Airbus Helicopters Canada Limited located in Fort Erie, ON, Canada.
- o **Service(s)** means the services which may be performed under the Contract consisting of:
  - performance of R&O
  - technical publications, technical assistance, technical expert services, and/or tool rental
  - performance of Training, and
  - any other services mentioned under the Specific Annex, when applicable
- o **Specific Annex** means the annex of SCS detailing specific conditions
- o **Spare Parts** means new parts to be provided by the Seller.
- o **SCS** means general Standard Conditions of Sale for Products and Services.
- o **SB** means Service Bulletin
- o **STC** means Supplemental Type Certificate and also refers to an equipment which has a STC
- o **TAT** means Turn Around Time, from the time the Seller receives the Customer's Item and documentation to the time the Item is at the Customer's disposal, less the Customer's approval lead time and/or less lead time due to Customer's responsibility discrepancies.
- o **TCCA** means Transport Canada Certifying Authority
- o **Training Items** means training software, training documentation and courseware.
- o **Training** means training need analysis, training courses, simulator sessions and on-job training.
- o **TSN, TSO, TSR, TBO** mean respectively Time Since New, Time Since Overhaul, Time Since Repair and Time Between Overhaul.
- o **Used Parts** means Spare Parts previously used or installed to be provided by the Seller

## 2- SUBJECT AND SCOPE

These general Standard Conditions of Sale apply to any sale of Products and/or Services sold by the Seller to its Customer(s), excluding brokerage or other distributor activities. The purchase of the Products and/or Services by a Customer is considered to be performed within the framework of its professional activities.

These general Standard Conditions of Sale are supplemented by the relevant Specific Annex as quoted hereinafter, when applicable:

- for Helicopter sales:
  - Sale of new Helicopters and associated services
  - Sale of second hand Helicopters and associated services
- and for Products (other than Helicopters) and Services:
  - Sale of Spare Parts
  - R&O Services
  - Technical publications, technical assistance, technical expert services, tool rental
  - Training Services and Training Items
  - Helicopter maintenance, repair, overhaul, inspection, upgrade and retrofit

## 3 - PURCHASE ORDER / QUOTATION

### 3.1 Sale of Helicopters and associated Services – Purchase Order

The Helicopter Contract shall be binding when signed by both the Seller and the Customer and will come into force at receipt of the initial down-payment.

### 3.2 Products and Services sold independently of a Helicopter sale – Order issuance, acceptance

Orders of a Customer shall be confirmed by the Seller in writing. The Contract shall become binding upon receipt by the Customer of the Seller's Order Confirmation and will come into force at receipt of the down payment when relevant (as mentioned under article 6.2 hereinafter). The delivery schedule shall become effective upon receipt of the down payment.

In case the Customer requires a Quotation from the Seller, the Contract shall become binding when the Seller receives the Customer's written approval of such Quotation issued without changes. Such Quotation duly signed by the Customer will constitute the Order Confirmation when received by the Seller.

### 3.3 Purchase Order modifications

#### 3.3.1 Seller Purchase Order modifications

Pursuant to new manufacturing or engineering requirements, obsolescence or new regulations, the Seller may carry out modifications without the consent of the Customer, as long as such modifications do not affect the specification and/or performance of the Product and/or Services, and/or delivery time. Should the requirements affect specification and/or performance of the Product and/or Services, related costs and/or delivery time, the Seller and the Customer shall agree separately on the contractual consequences. If after one (1) month, the



Parties fail to reach an agreement, the Seller is entitled to terminate the Contract under the conditions stated in article 14.1 hereinafter.

### 3.3.2 Customer Purchase Order modifications

Any changes or configuration changes requested by the Customer require mutual written agreement of the Parties and may lead to an adjustment of the price and/or delivery time.

## 4. EXPORT AND IMPORT LICENCES – AUTHORIZATIONS, CUSTOMS

### 4.1 Export and Import licences - authorizations

All Products, including but not limited to item(s)/commodity(ies) (goods/hardware, software and technology(ies)) and/or Services may be subject to export laws and regulations as well as national, foreign and international regulations, and the Parties acknowledge that violations to such laws and regulations are prohibited.

The Seller will perform all necessary and appropriate procedures for requesting any official authorizations (such as export licenses) needed for the performance of this Contract. The Customer agrees to provide reasonable assistance or documentation or certificate requested by the Seller to obtain the necessary authorizations and/or to ensure compliance with the applicable laws and regulations.

The Seller shall not be liable towards the Customer in case such authorizations are not granted or are granted with delay or if an authorization that has been granted is revoked or not renewed. Such event shall be considered as a force majeure case as per article 13.1 hereinafter.

The Customer shall obtain in due time any import license/authorization demanded in its country for the Products and/or Services covered in the Contract. The Seller agrees to provide, upon Customer's request, reasonable assistance and any documentation for obtaining the import licenses and/or to ensure compliance with the applicable laws and regulations.

Export licences/authorizations are provided for a specific end-use/end-user and/or with specific provisions and/or conditions. The Customer undertakes to abide by the content of governmental licences/authorizations and to warrant and represent certificates signed in the context of application procedures. Any change in the end-use/end-user of the corresponding items/commodities and/or Services requires the prior authorization of the government that has issued the said export licences/authorizations. The Customer shall therefore notify the Seller prior to any transfer of control, possession, registration, title, ownership, etc. of items/commodities and/or services to any third party in order to allow the Seller to assess the necessary actions to be taken and procedures to be applied. Then the Customer shall follow the instructions given by the Seller.

The Parties also agree not to re-export any technical information or technology that may be exported under this Contract without first obtaining the other parties' approval and, when necessary, Governmental approval from the relevant authorities.

### 4.2 Export and Import - Customs

Irrespective of the applicable Incoterm, if Products are exported directly to a country outside the European Union, the Seller will take over the responsibility to provide appropriate export customs documentation to the Customer or its designated freight forwarder. The Customer guarantees correct closure of the respective customs procedure in due time on leaving the European Union or the country of dispatch. In case of non-compliance, the Customer shall be liable for any additional costs and charges imposed on the Seller by national tax administration.

In case of transportation by the Seller of Products by ferry-flight, the Customer will have to provide additional documentation to the Seller to prove exportation for value added tax purposes. The Seller will inform the Customer about the required documentation in due time before the delivery date.

## 5- PRICES

### 5.1 General

Prices are indicated and payable in USD (US dollars).

Helicopter prices and other Products and Services sold together with Helicopters are according to the baseline Helicopter definition in force at

the date of signature of the Contract and to the specific configuration and scope detailed in the Contract.

For Products and Services sold independently of Helicopters, all invoices for Products and Services will be at the prices indicated in the relevant Seller's price list in force, or in the relevant Quotation. The Seller's price lists are subject to regular updates.

Prices are for Products and Services delivered in accordance with the Incoterms mentioned in each specific Annex of this SCS.

### 5.2 Duties and taxes

Prices are exclusive of taxes, duties and/or charges resulting from administrative and legislative regulations in force in any country other than the Seller's country and of any customs and duty charges, which shall be borne by the Customer.

Prices are exclusive of Federal and Provincial sale taxes or turnover taxes or similar taxes. If applicable, such taxes will be applied additionally.

### 5.3 Additional costs/ Chargeable amounts

Prices, unless otherwise stipulated in the Contract, do not include any preparation, packing and crating charges nor modifications carried out at Customer's request before and after delivery, expenses incurred for the inspection of Products by third parties, expenses relating to freight forwarding, carriage by sea, air or land, ferry-flight, storage and insurance costs after Customer's acceptance.

For all orders below a minimum purchase amount of two hundred (200) USD (US dollars), the Seller reserves the right to invoice a minimum chargeable amount of two hundred (200) USD (US dollars).

## 6 - PAYMENTS

### 6.1 General

The payment obligation will be considered fulfilled at the time the due amount is irrevocably credited in full to the Seller's bank account as mentioned in the Contract.

The following payment methods shall be used:

- For contractual amounts not exceeding three (3) millions USD (US dollars): certifiable cheque, bank draft or wire transfer.
- For contractual amounts exceeding three (3) millions USD: bank transfer (swift).

Any down payments are non-refundable, as they are necessary to partially cover the production, procurement, financial, administrative and other costs.

### 6.2 Payment terms

#### 6.2.1 – Sale of Helicopters and associated Services

The Customer shall perform the following payments:

- An initial down payment of thirty (30) per cent of the contractual amount no later than fifteen (15) calendar days after the signature of the Contract,
- An intermediate down payment of
  - Twenty (20) per cent of the contractual amount, six (6) months prior to delivery for EC120, AS350, EC130, AS355, EC135 and EC145 Helicopters, or
  - Thirty (30) per cent of the contractual amount, nine (9) months prior to delivery for AS365, EC155, EC 175, AS332 L1e and EC225 Helicopters,
- The balance of the total contractual amount at the time of the acceptance of the Products and Services and prior to delivery.

In case of sale of second-hand helicopter(s), the Customer shall perform the following payments:

- An initial down payment of thirty (30) per cent of the contractual amount no later than fifteen (15) calendar days after the signature of the Contract,
- The balance of the total contractual amount at the time of the acceptance of the Products and prior to delivery.

#### 6.2.2 – Products and Services sold independently of a Helicopter sale

For any Order, the Customer shall perform the following payment:

- Upon Contract agreement, a thirty (30) per cent down payment of the total amount of the Contract shall be paid by the Customer no later than fifteen (15) day following the date of invoice;

- Upon delivery of the Products / performance of the Services, the balance of the invoiced amount of the delivered Products or Items / performed Services shall be paid by the Customer no later than thirty (30) days following the date of invoice.

For Spare Part or R&O Service orders not exceeding two hundred thousand (200,000) USD (US dollars), full payment shall be made upon delivery no later than thirty (30) days following the date of invoice.

Payment terms for Services such as Helicopter maintenance, repair, overhaul, upgrade, retrofit or inspection are specific and defined in the relevant Specific Annex.

Unless otherwise agreed, no discount shall be granted by the Seller to the Customer in case of early payment.

### 6.3 Penalties for late payment

Payment shall in no case be postponed or apportioned for any reason whatsoever. Thus, in case of late payment, the Customer shall pay to the Seller interest on the unpaid amount at the rate calculated on the basis of 18 percentage points per annum computed on the basis of 365 days/year and the actual number of days elapsed since the due date until the actual date of payment without any need for a formal demand or any prior notice.

Without prejudice to the above, in the event of a delay or failure by the Customer to pay, the Seller will be entitled to extend the schedule for an equivalent time period and/or suspend performance of the Contract and/or in all cases, definitively retain any payments already made by the Customer. The retention of any such payment shall not preclude the Seller from seeking compensation from the Customer for further damages. In the event of a delay or failure by the Customer to pay for more than two (2) months, the Seller shall be entitled to terminate the Contract for default of the Customer under the conditions defined under article 14.2 hereinafter.

## 7 - QUALITY ASSURANCE AND AIRWORTHINESS

### 7.1 General

Airbus Helicopters and Airbus Helicopters Deutschland GmbH hold, issued by its respective national civil aviation authorities,

- a POA in compliance with the EASA Part 21/G regulation,
- a maintenance organisation approval in compliance with the EASA Part 145 regulation, and
- a training organisation approval in compliance with the EASA Part 147 for maintenance staff and helicopter Part FCL for aircrews

Airbus Helicopters Canada Ltd hold, issued by its national civil aviation authority,

- a maintenance organisation approval in compliance with the TCCA Part 145 regulation, and
- a training organisation approval in compliance with the TCCA

The privileges of an approved production organization include the issuance of airworthiness documents.

Airbus Helicopters and Airbus Helicopters Deutschland hold a CAMO approval certificate issued by its national civil aviation authority in compliance with EASA Part M/ Subpart G.

The official recognition that Products and repaired / overhauled / standard exchange Items have satisfied the quality assurance procedures is attested by the issuance of the following documents:

For Helicopter(s) in baseline definition and installed optional equipment:

- A Statement of Conformity or Certificate of Conformity issued by the Seller's quality organization to certify compliance with the contractual specification,
- An Aircraft Statement of Conformity (EASA Form 52) for Helicopters sold to customers of EASA member states signed by the Seller's authorized certifying staff within the above mentioned Production Organization Approval. The EASA Form 52 allows the issuance by the National Civil Aviation Authority of the certificate of airworthiness for the European countries members of EASA, or
- A certificate of airworthiness for export, for Helicopters sold outside the European Union, issued by the national civil aviation authority upon submission by the Seller to the EASA representative body of the above mentioned original Helicopter Statement of Conformity (EASA Form 52),
- Upon request, a certificate of non-registration issued by the national civil aviation authority.

For optional equipment delivered packed, Spare Parts and repaired / overhauled / standard exchange Items:

- Upon request, a Certificate of Conformity or other equivalent document issued by the Seller's authorized certifying staff, for standard components,
- An authorized release certificate (EASA Form 1) for other certified components or non-standard Spare Parts issued on behalf of the national civil aviation authority by the Seller or the Seller's selected workshop.
- A Log Card if applicable
- A dual or tri release if required through a bi/tri lateral agreement between authorities (e.g. FAR 145 / TCCA 145).

For miscellaneous parts and tools which are not subject to installation on the Helicopter (if applicable):

- A Certificate of Conformity issued by the Seller.

### 7.2 Modifications after delivery

The Seller will notify the Customer of any modifications that the competent national airworthiness government agency has decided to impose on Helicopters or Spare Parts of the same type. In the event of such modifications, the Seller shall make available to the Customer, within a reasonable time, at the latter's request and expense, the equipment kits required to incorporate such modifications to the Helicopter and Spare Parts previously delivered.

For this purpose, the Customer shall receive at no additional cost the technical information bulletins relating to the type of Helicopter mentioned in the Contract for as long as at least one Helicopter of the type remains in service with the Customer.

## 8 - ACCEPTANCE AND TRANSFER OF OWNERSHIP AND RISK

### 8.1 Helicopter acceptance activities

#### 8.1.1 Helicopter acceptance activities by the Seller

Prior to Customer's acceptance activities for new Helicopters, the Seller shall perform production ground and flight tests on Helicopters. Flight tests will not exceed per Helicopter:

- o Twenty (20) flight hours for EC120, AS350, EC130, AS355, EC135 and EC145 or,
- o Thirty (30) flight hours for AS365, EC155 and EC175 or,
- o Fifty (50) flight hours for AS332 L1e and EC225.
- o Some equipment and components may be delivered with up to fifty (50) hours.

Additional hours may be flown in the event that development and installation of specific equipment is requested by the Customer, and the cost of such additional hours shall be borne by the Customer.

Helicopter non conformities with certified definition, which have an impact on Helicopter operation and maintenance by the Customer, shall be submitted to the Customer for approval.

Upon satisfactory completion of the Seller's acceptance activities, a Certificate of Conformity will be issued by the Seller. As from the date of issuance of this document, the Helicopters shall be deemed ready for Customer's acceptance, referred to as the "Ready for Acceptance" date.

Prior to the date on which a Helicopter is to be Ready for Acceptance by the Customer, the Seller will provide the Customer with a procedure describing the acceptance process (organization, schedule, documents, etc) and document(s) defining the flight tests that could be performed by the Customer (hereinafter referred to as "Acceptance Test Document(s)"). The purpose of these tests is not to re-perform certification tests. These documents shall be valid for all Helicopters of the same type.

Within one (1) week after receipt of the Ready for Acceptance notice, Customer will send to the Seller the information required from the Customer's representatives in order to be admitted to Customer's premises. The Customer's inspection team shall not exceed three (3) persons.

#### 8.1.2 Helicopter acceptance activities by the Customer

The acceptance activities by the Customer shall not exceed, per Helicopter:

- o One (1) day for EC120, AS350, EC130, AS355, EC135 and EC145, or
- o Two (2) days for AS365 and EC155, or
- o Three (3) days for EC175, AS332 L1e and EC225.

The Customer shall bear its own expenses and costs related to the Customer acceptance activities including but not limited to travel and accommodation of its representatives during this process.

During the Customer's acceptance activities, it may perform acceptance flights, the combined time of which shall not exceed per Helicopter one (1) flight hour for EC 120, AS350, EC130, AS355, EC135 and EC145 Helicopters and two (2) flight hours for AS365, EC155, EC175, AS332 L1e and EC225 Helicopters.

Acceptance flights will follow the format and procedures described in the Acceptance Test Document(s) provided by the Seller and shall be carried out under the responsibility of a Seller's pilot acting as pilot in command.

Unless a major deviation from the specification is found during the Customer's acceptance, the Customer shall accept the Helicopters as being in conformity with the contractual specifications. The acceptance shall be acknowledged by the Customer's signature of an acceptance certificate, designated as "Acceptance Protocol" and/or "Acceptance and Transfer of Ownership Protocol". In case the acceptance certificate is not signed within the above acceptance time period, and without such absence of signature being duly justified in writing explaining the precise reason of the rejection and the contractual grounds of it, or if the Customer does not attend to the acceptance procedure, the acceptance shall be deemed to have been granted by the Customer.

### 8.2 Acceptance of the other Products than the Helicopters and Services

A Certificate of Conformity or equivalent document is issued by the Seller for other Products than the Helicopters.

Concerning Products other than Helicopters, the Customer shall check and notify any defect and/or non-conformity with the order in a documented registered letter:

- o within twenty one (21) calendar days as from the date the Seller has notified that the Product is ready to be collected, or
- o in case of Products delivered CIP or DAP, the here-above time frames for acceptance are the following:
  - forty eight (48) hours for AOG orders,
  - fifteen (15) calendar days after the delivery for Training Items and/or technical publications

and claims against the carrier have to be made within three (3) working days as from the date the Product reception. After expiry of such periods, the Customer's acceptance of the Products is deemed given unless a Customer's rejection is duly justified in writing and explaining the precise reason of the rejection and the contractual grounds of it.

For the Services, a certificate of completion of Services or assignment sheet shall be issued once the Service has been performed. The Customer shall sign the form certifying that the Service has been provided in accordance with the Contract. Unless a Customer's rejection being duly justified in writing and explaining the precise reason of the rejection and the contractual grounds of it, the Service will be deemed accepted five (5) days after issuance of the certificate of completion of Services or of the assignment sheet.

### 8.3 Collection of Products

The Customer shall collect the Helicopter within two (2) weeks after the transfer of ownership in case of ferry flight or within one (1) month if it is to be dismantled or conditioned for sea, air or road transport.

In case the Customer has requested pilot's training following the acceptance of its Helicopter, such duration shall be extended by the time required to train its pilot(s) on its Helicopter.

The Customer shall collect any optional (i.e. not installed on Helicopter) packed equipment, Spare Parts, R&O Items and/or tools :

- within four (4) weeks for Products sold together with Helicopters
  - within fifteen (15) days otherwise
- following the notification by the Seller to the Customer of its availability.

If the Customer fails to pick up its Products within the above mentioned periods of time:

- o The Customer shall reimburse the Seller any expenses incurred by the Seller such as maintenance, storage, insurance, taxes and levies. The foregoing does not constitute any obligation of the Seller to maintain, store or insure the Products beyond the date the Products should have been collected.
- o The Seller may terminate the Contract as per article 14.2 hereinafter and will not be liable for any loss or damage incurred by the Customer as a consequence of termination.

In the event that Products are agreed to be delivered in consigned containers, the Customer shall return said containers within fifteen (15) days after they are made available to the Customer by the freight forwarder. After the expiry of this period, the Seller shall be entitled to invoice the container at its current price.

### 8.4 Transfer of ownership and risk

#### 8.4.1 Helicopters

Transfer of ownership of the Product is subject to the prior performance by the Customer of its obligations, in particular full payment of the balance of the Contract and interest, if any. Upon signature of the "Acceptance Protocol" or the "Acceptance and transfer of ownership protocol" by the Seller and the Customer and upon full payment of the Contract price, the ownership of the Products is transferred from the Seller to the Customer. The Seller shall also immediately issue the bill of sale.

All risks relating to the loss of or damage to the Products pass to the Customer upon delivery.

With respect to the Customer's hull all risk and hull war risk insurance coverage, the Customer shall cause the insurers of the Customer's hull insurance policies to waive all rights of subrogation against the Seller, its assignees and its directors, officers, agents and employees. This waiver shall be applicable up from the time of the signature of the "Acceptance Protocol" and/or the "Acceptance and Transfer of Ownership Protocol".

Upon Customer's request, at its costs, and according to the terms of the Contract, the Seller will dismantle and package the Helicopter for transportation after the transfer of ownership.

Warranty periods in case of sale of second-hand Helicopter(s) are defined in the relevant Specific Annex.

Software identified in the applicable Helicopter specification shall only be considered as non-conforming, if there are substantial deviations of the functions supported by software from the Helicopter specifications. The Seller will, at its sole option, remedy such non-conforming software for the considered Helicopter by providing a correction release of the software or by finding a reasonable workaround. The Customer shall supply the Seller with all necessary information and documentation in its possession, to enable the Seller to investigate and rectify such non-conforming software. The Seller warrants the software identified in the applicable Helicopter specification provided that the alleged warranty is notified by the Customer to the Seller within one hundred and eighty (180) days from the date of delivery of the Helicopter to the Customer.

The warranty conditions for software embedded in the delivered Spare Parts or in the delivered repaired/overhauled/ standard exchange item shall be the ones applicable to the software delivered with the Helicopter, as mentioned in the previous paragraph.

The warranty period on the repaired or replaced part(s) equals the warranty period that was remaining on the respective defective part. The part(s) removed for which the Seller supplies a replacement part(s) shall become the property of the Seller.

## 10 - CONFIDENTIALITY

During the performance of the Contract, Parties "Proprietary Information" shall be protected as follows: the term "Proprietary Information" shall mean any information or data in whatever form (either in writing or orally, subject to the conditions set forth hereinafter, and including without limitation any written or printed documents, samples, models or any means of disclosing such Proprietary Information that the disclosing Party may elect to use during the life of the Contract), disclosed by either Party to the other and which is designated as proprietary to the disclosing Party by an appropriate stamp, legend or any other notice in writing, or when disclosed orally, has been identified as proprietary at the time of disclosure and has been promptly (thirty (30) days at the latest) confirmed and designated in writing as Proprietary Information of the disclosing Party.

The receiving Party hereby covenants that, from the effective date of the Contract, the Proprietary Information received from the disclosing Party shall:

- a) be protected and kept in strict confidence by the receiving Party, which must use the same degree of precaution and safeguards as it uses to protect its own Proprietary Information of like importance, but in no case any less than reasonable care; and
- b) be only disclosed to and used by those persons within the receiving Party's organization who have a need to know and solely for the purpose specified in the Contract; and
- c) not be used, in whole or in part, for any purpose other than the purpose of the Contract without the prior written consent of the disclosing Party; and
- d) neither be disclosed nor caused to be disclosed, whether directly or indirectly to any third party or persons other than those mentioned in subparagraph b) above; and
- e) neither be copied nor otherwise reproduced nor duplicated, in whole or in part, where such copying, reproduction or duplication have not been specifically authorized in writing by the disclosing Party.

Any Proprietary Information and copies thereof disclosed by either Party to the other shall, subject to any third party rights, remain the property of the disclosing Party and shall be returned by the receiving Party immediately upon request.

## 11 - INTELLECTUAL PROPERTY

The Seller retains all rights in respect of developments, inventions, know-how, production procedures and any intellectual property rights relating to the Products and/or Services.

Nothing in the SCS shall be construed as a legal transfer of or license to (other than indicated hereinbelow), any patent, utility or design model, copyright, trademark, know-how or other intellectual property right.

Copying and or reproducing and or communication and or transmission to a third party, Seller's Products or technical information or publications, either wholly or partially, without the Seller's express approval is strictly forbidden (except for the copying by the Customer of technical documentation provided by the Seller exclusively for the

purposes of operation and maintenance of the Helicopters by the Customer).

The Seller grants the Customer a non-exclusive, non-transferable license to use the executable form of the software on the related Product, for the purposes of operating the Helicopter. This license does not entitle the Customer to receive updates of such software.

## 12- LIABILITY

Notwithstanding any provision to the contrary in the Contract or elsewhere, the total and cumulated liability of the Seller under the Contract, due to any and all causes whatsoever, whether based on breach of contract or in tort or otherwise, shall in no event exceed in aggregate an amount equivalent to ten per cent (10%) of the total net Contract price.

The above limitation shall not apply in the event of gross negligence, willful misconduct, death or bodily injury.

Each Party shall be responsible for death or bodily injury arising to its own personnel, whatever the cause. The Parties therefore waive the right to any claim against the other in this respect, except if such death or bodily injury is caused by the gross negligence or willful misconduct of the other Party.

In no event shall the Parties be liable for any indirect, consequential, incidental, special or punitive damages of any kind, including, but not limited to, damages for any loss of use or profit, loss of assets, loss resulting from business disruption, loss of goodwill or loss of contractual opportunity by the other Party.

To the extent permitted at law, the Seller's obligations and liabilities and the Customer's rights and remedies as set forth in this Contract are exclusive and are in replacement of any and all other remedies under law or otherwise.

## 13- FORCE MAJEURE AND EXCUSABLE DELAY

### 13.1 Force majeure

The Seller shall not be held responsible for failure to perform or delay in performing any of the contractual obligations of this Contract if such failure or delay is due to, but not limited to:

- o acts of God, war, insurrection, epidemics, sabotage, labour disputes, strikes, lock-outs, shortages of labour, interruption or delays in transportation, fire, explosion, equipment or machinery breakdown, failure or delays of the Seller's sources of supply, shortage in material or energy, or
- o acts, orders or priorities resulting from any government action, national or international authorities, or
- o caused by any supplier or subcontractor of the Seller (or lower level subcontractor or supplier), or
- o if such supplier or subcontractor (or lower level subcontractor or supplier) is faced with a bankruptcy or insolvency event, or
- o any other case beyond reasonable control of the Seller.

For the avoidance of doubt, the delay or absence of payment by the Customer cannot be considered by it as a case of force majeure.

In case of force majeure, the contractual delivery date shall be extended by such period of time reasonably required to remove and/or overcome the event of force majeure and its effects.

### 13.2 Excusable delay

Any postponement of the contractual dates due to the following causes shall not constitute a delay:

- a) BFE/CFE not delivered according to the schedule stated in the Contract or found defective and which consequently require to be replaced by the Customer or,
- b) Changes or additions to the Contract requested by the Customer or,
- c) Any failure or omission by the Customer to perform its obligations set forth in this Contract.

Any additional costs incurred by the Seller as a result of the occurrence of one of the events in a), b) and c) above, shall be invoiced by the Seller and paid by the Customer over and above the Contract Price.

## 14 - TERMINATION

### 14-1 Extraordinary termination

Each Party may immediately terminate or reduce the scope of the Contract by notice in writing to the other Party if:

- o A petition is filed, a notice is given, a resolution is passed in connection with the winding up of the other Party, or
- o The other Party becomes bankrupt or insolvent, or
- o The other Party is wound up by resolution or an order of a court.

#### 14-2 Termination for default

A Party may terminate all or part of this Contract for default of the other Party in the event that the other Party persistently fails to perform its obligations and despite the non-defaulting Party having notified by acknowledgment of receipt the defaulting Party to take adequate corrective measures and provided no such measures have been proven to have been taken within a two (2) months period, following the above notice. The termination shall occur without any specific formality other than the above notice.

In the case of termination for default, the following shall apply:

- o In case of default of the Customer:
  - a) the Customer shall reimburse the Seller for all costs (including but not limited to raw materials, labour, overhead, storage and financial fees) incurred by the Seller or which the Seller could not avoid incurring (including termination indemnities, if any, under the contracts between the Seller and its subcontractors or suppliers or under the second level contracts or subcontracts),
  - b) the Customer shall pay to the Seller a termination indemnity equal to ten per cent (10%) of the contractual price as well as an indemnity equal to the damages sustained by the Seller,
  - c) the Customer shall indemnify the Seller in case other remedies are available by the Customer under this Contract, than those mentioned under paragraphs a) to b) above, and
  - d) the Seller shall be entitled to retain any payments already made by the Customer, until an agreement is found on the above or the dispute resolution has been implemented and a decision has been taken in consequence.
- o In case of default of the Seller:
  - a) the Seller shall be entitled to deliver the remaining non-faulty Products and render the remaining non-faulty Services, and shall be paid the corresponding price thereof,
  - b) the Seller shall return to the Customer all the BFE/CFE remaining in its premises, once the Products are delivered and/or the Services are rendered,
  - c) the Seller shall refund the Customer, the amount of the down payment which refers to the unfulfilled part of the Contract, and
  - d) the Customer shall possibly apply the liquidated damages, if any.

#### 14.3 Termination for force majeure

In case of occurrence of a force majeure event as per article 13.1 hereinbefore which lasts more than six consecutive months, the Parties shall meet in order to determine in which conditions they wish to pursue the Contract or if they do not reach an agreement in a one month period, either Party shall be entitled to terminate, without being entitled to claim for any damages or compensation in any form whatsoever to each other.

### 15 - APPLICABLE LAW AND DISPUTE RESOLUTION

The Contract shall be governed by the laws of the Province of Ontario, without reference to the laws of any other Province or jurisdiction. The United Nations Convention for the international sale of goods is excluded.

The Parties shall attempt to solve amicably any dispute, controversy or claim arising out of or in connection with the Contract. If two (2) months after the occurrence of such dispute, controversy or claim, the Parties have failed to reach an agreement, then the dispute, controversy or claim, depending on the contractual aggregate amount shall be settled as follows:

A dispute will be finally settled under the Rules of Arbitration of the International Chamber of Commerce (ICC) by three (3) arbitrators appointed in accordance with the said Rules.

In the specific case of a dispute of which the aggregate amount does not exceed ten million (15 000 000) USD (US dollars), the Parties agree to elect for a fast track arbitration process in accordance with the ICC rules.

The place of arbitration shall be Geneva (Switzerland).

The language of the arbitration shall be the English language.

However, in all cases, should the Seller elect to choose a local court jurisdiction due to arbitration not being adapted to the specific nature of the dispute, in particular the need for immediate injunctive relief or to recover sums due, then such local court will be competent to solve the dispute.

The parties hereby consent and agree to be subject to the jurisdiction of the aforesaid courts and/or arbitration and, to the greatest extent permitted by the applicable law, the Parties hereby waive any right to seek to avoid the jurisdiction of the above courts on the basis of the doctrine of *forum non conveniens*.

Unless otherwise agreed by both Parties, the fact that any dispute has been referred to arbitration pursuant to this article shall not relieve either Party from any of their obligations as set out in this Contract.

### 16 - MISCELLANEOUS

These SCS along with the Specific Annex and Purchase Order (or Order) constitute the entire agreement between the Seller and the Customer. They supersede all previous communications and/or agreements either oral or written, between the Seller and the Customer with respect to any Product or Services.

In the event that one (1) or more of the articles provided for in these SCS is deemed invalid or unenforceable, the remaining provisions shall remain entirely valid and applicable.

The Parties hereto have expressly requested that this Contract and documents relating thereto, be drawn up only in English language. Les Parties aux présentes ont expressément demandé que le présent Contrat, ainsi que tous les documents qui s'y rapportent, soient rédigés en langue anglaise seulement.

Both Parties shall use English as the language to exchange, issue and deliver information, documentation and notices, and any related documents excluding those documents which might be produced by a governmental institution in the local language.

In the Contract, unless the contrary intention appears:

- o headings are for the purpose of convenient reference only and do not form part of the Contract;
- o where the last day of any period prescribed for the doing of an action falls on a day which is not a working day in the country of the applicable law, the action shall be done no later than the end of the next working day;

In case of any contradictions and discrepancies between the parts of the Contract, precedence shall be given in the following decreasing order:

- 1) Purchase Order, Order or Order Confirmation (as applicable)
- 2) Present SCS
- 3) Specific Annex
- 4) Other Annexes in their numbering.

The provisions of articles Confidentiality, Intellectual Property, Liability, Applicable law and dispute resolution of the Contract shall survive and continue to have effect after the termination or expiry for any reason whatsoever of the Contract, and for a period of thirty (30) years thereafter.

No term or provision hereof will be considered waived by either Party, and no breach excused by either Party, unless such waiver or consent is in writing and signed on behalf of the Party against whom the waiver is asserted. No consent by either Party to, or waiver of, a breach by either Party, whether express or implied, will constitute a consent to, waiver of, or excuse of any other, different or subsequent breach by either Party.

The relationship between the Seller and the Customer is solely that of purchaser and seller. No joint venture or partnership is intended nor will any be construed. Neither Party will have the authority to enter into contracts on behalf of or bind the other in any respect.

The Customer shall not be entitled, without the prior written consent of the Seller, to assign or transfer to a third party all or part of the rights and obligations under the Contract.

## STANDARD CONDITIONS OF SALE – SPECIFIC ANNEX APPLYING TO THE SALE OF SPARE PARTS

### B1 - GENERAL

The present Specific Annex is applicable to sale of Spare Parts including Used Parts; tools, SB kits and STCs performed by the Seller to any Customer in order to maintain and/or operate Helicopters.

### B2 - DELIVERY AND INCOTERMS

Except if the Contract stipulates another INCOTERM®, Spare Parts shall be delivered packed Free Carrier (FCA - INCOTERMS® 2010) at the Seller's site or logistic platform as specified in the Purchase Order.

In case of unavailability of the Spare Parts or of raw material, the Seller has the right to make partial deliveries.

### B3 - ORDER CANCELLATION

Cancellation of order are not possible and will be considered as termination by default.

### B4 - AOG PURCHASE ORDERS SPECIFICITIES

To guarantee an efficient service to the Customer and respond quickly to any situation where the Customer's Helicopter is AOG, the Seller provides a twenty four (24) hours a day/seven (7) days a week AOG service. The AOG service is available for orders of Spare Parts which are essential to bring back a Helicopter into service or to enable it to perform its mission.

Any Spare Parts listed in the Seller's illustrated Parts catalogue can be ordered by the Customer via AOG service, except main assemblies, raw materials, ingredients and hazardous material.

The AOG service is provided to the Customer at the price indicated in the relevant Seller's price list in force, or in the relevant Quotation. A flat rate for transportation cost will be added to the price of Spare Parts.

The Customer shall also mention in writing regarding any AOG order placed to the Seller, the following information:

- o Part number/ nomenclature
- o Failure description and reason of removal
- o Quantity required for the specific AOG
- o Ship to address

The Seller, by sending an Order Confirmation shall confirm in writing to the Customer the price and the delivery time within twelve (12) hours after the reception of the Customer's Order.

The Customer may cancel in writing individual order placed to the Seller no later than twelve (12) hours after the reception of the Seller's Order Confirmation. Without any cancellation from the Customer received by the Seller in due time, the Contract shall be deemed accepted and the Spare Parts delivered. Consequently any cancellation of order must be agreed upon by the Seller afterwards.

The Spare Parts already available in the Seller inventory when receiving the Order from the Customer will be delivered packed Carriage Insurance Paid (CIP, INCOTERMS® 2010) to the nearest international airport to the Customer and within seventy two (72) hours after the reception by the Seller of the Customer's Order, depending on the delivery location.

The Customer may order in AOG a maximum of three (3) line items per order and in accordance with the quantity fitted on the Helicopter. In case of several line items ordered, the Seller has the right to make partial deliveries, depending on the availability of the Spare Parts.

The Customer shall check the Spare Parts provided in AOG conditions, notify any recognisable defects in a documented registered letter within forty eight (48) hours as from the date the Spare Parts have been received by the Customer and put them at Seller disposal.

### B5 - SB kit and STC

Unless otherwise specified, the kits originated from SB or STC modification are defined on the basis of the "as-delivered" configuration (i.e. the configuration of the Helicopter at the time of transfer of title from the Seller to the original customer). It is the responsibility of the Customer to make sure that the actual configuration of the Helicopter corresponds to the pre-mod configuration of the relevant SB or STC installation instruction. Any deviation of the actual configuration that requires the amendment of the SB or the STC installation instruction is chargeable to the Customer on a time and material basis.

Unless otherwise specified, the STC is sold to the Customer with the certification(s) as listed in the catalog and specified in the offer. It is the responsibility of the Customer to make sure that such certification(s) are acceptable to its competent airworthiness authority before the installation of the kit. The Seller will provide all reasonable support to the Customer for the additional certification or validation of the existing certification(s) at the latter sole expenses on a time and material basis.

STC holder of the Product keeps full responsibility for its own Products type design definition (configuration, definition, necessary changes and continuing airworthiness). The Seller does not warrant the compatibility of the STC with future mandatory or not mandatory modifications.



Optional Equipment -0214E. Designed by Airbus Helicopters - Photos: Vitek Zawada

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